STATE OF MINNESOTA OFFICE OF ADMINISTRATIVE HEARINGS

FOR THE MINNESOTA DEPARTMENT OF LABOR AND INDUSTRY

In the Matter of the Proposed Permanent Rules Relating to Workers' Compensation: JUDGE

Managed Care; Independent Medical Examination Fees; Rules of Practice; Relative Value Medical INDEPENDENT

Fee Schedule and Medical Rules of Practice; and FEES,

Independent Contractors (Minnesota Rules Chapters 5218, 5219, 5220, 5221, and 5224).

FIRST REPORT OF THE CHIEF ADMINISTRATIVE LAW

RELATING TO INDEPENDENT CQNTRACTORS.

MEDICAL EXAMINATION

AND MANAGED CARE RULES

The above-entitled matter came on for review by the Chief Administrative $% \left(1\right) =\left(1\right) +\left(1\right) +\left$

Law Judge pursuant to the provisions of Minn. Stat. 14.15, subds. 3 and 4,

which provide:

Subd. 3. Finding Qf substantial change. If the [administrative law judge's] report contains a finding that a rule has been modified in a way which makes it substantially different from that which was originally proposed, or that the agency has not met the requirements of sections 14.131 to 14.18, it shall be submitted to the chief administrative law judge for approval. If the chief administrative law judge approves the finding of the administrative law judge, the chief administrative law judge shall advise the agency and the revisor of statutes of actions which will correct the defects. The agency shall not adopt the rule until the chief administrative law judge determines that the defects have been corrected.

Subd. 4. Need_or reasonablenes not stablished. If the chief administrative law judge determines that the need for or reasonableness of the rule has not been established pursuant to section 14.14, subdivision 2, and if the agency does not elect to follow the suggested actions of the chief administrative law judge to correct that defect, then the agency shall submit the proposed rule to the legislative commission to review administrative rules for the commission's advice and comment. The agency shall not adopt the rule until it has received and considered the advice of the commission. However, the agency is not required to delay adoption longer than 30 days after the commission has received the agency's submission. Advice of the commission shall not be binding on the agency.

Based upon a review of the record in this proceeding, the Chief Administrative Law Judge hereby approves the Report of the Administrative Law Judge in all respects.

proposed rules relating to independent contractors, independent medical examination fees, and managed care plans. The remainder of the proposed rules

will be discussed in reports to be issued at a later date.

Gilbert S. Buffington, Assistant Attorney General, 520 Lafayette Road, Suite 200, St. Paul, Minnesota 55155, and Penny Johnson, Assistant General Counsel, Department of Labor and Industry, 443 Lafayette Road, St. Paul, Minnesota 55155, appeared on behalf of the Department. The Department's hearing panels for the independent contractor, independent medical examination

fees, and managed care rules consisted of Leo Eide, Assistant Commissioner of the Department; Kathryn Berger and Sam Crecelius, Attorneys with the Department's Legal Services Division; Brian Zaidman of the Department's Research and Education Unit; Gloria Gephard, Acting Director of the Department's Rehabilitation and Medical Affairs unit; and William Lohman, M.D., medical consultant for the Department.

Approximately 150 person attended the hearing and 138 signed the hearing register. Many of the attendees gave testimony about these rules. The Administrative Law Judge received 20 agency exhibits and 5 public exhibits as evidence during the hearing. The hearing continued until all interested persons, groups or associations had an opportunity to be heard concerning the adoption of these rules.

The record remained open for the submission of written comments until August 19, 1993, twenty calendar days following the date of the hearing. Pursuant to Minn. Stat. 14.15, subd. 1 (1992), five working days were allowed for the filing of responsive comments. At the close of business on August 26, 1993, the rulemaking record closed for all purposes. The comment period set in this rulemaking proceeding is the maximum period allowed under Minnesota law.

The Administrative Law Judge received numerous written comments from interested persons during the comment period. The Department submitted written comments responding to matters discussed at the hearing and comments filed during the twenty-day period. In its written comments, the Department

proposed further amendments to the rules.

The agency must wait at least five working days before taking any final action on the rules; during that period, this Report must be made available to

all interested persons upon request.

Pursuant to the provisions of Minn. Stat. 14.15, subd. 3 and 4, this Report has been submitted to the Chief Administrative Law Judge for his approval. If the Chief Administrative Law Judge approves the adverse findings

of this Report, he will advise the agency of actions which will correct the defects and the agency may not adopt the rule until the Chief Administrative Law Judge determines that the defects have been corrected. However, in those instances where the Chief Administrative Law Judge identifies defects which relate to the issues of need or reasonableness, the agency may either adopt the Chief Administrative Law Judge's suggested actions to cure the defects or,

in the alternative, if the agency does not elect to adopt the suggested

actions, it must submit the proposed rule to the Legislative Commission to Review Administrative Rules for the Commission's advice and comment.

If the agency elects to adopt the suggested actions of the Chief Administrative Law Judge and makes no other changes and the Chief Administrative Law Judge determines that the defects have been corrected, then

the agency may proceed to adopt the rule and submit it to the Revisor of Statutes for a review of the form. If the agency makes changes in the rule

other than those suggested by the Administrative Law Judge and the Chief Administrative Law Judge, then it shall submit the rule, with the complete record, to the Chief Administrative Law Judge for a review of the changes before adopting it and submitting it to the Revisor of Statutes.

When the agency files the rule with the Secretary of State, it shall give

notice on the day of filing to all persons who requested that they be informed

of the filing.

Based upon all the testimony, exhibits and written comments, the Administrative Law Judge makes the following:

FINDINGS_QF FACT

Procedural Requirements

1. On June I , 1993, the Department filed the following documents with the Chief Administrative Law Judge:

- (a) a copy of the proposed rules certified by the Revisor of Statutes (Exhibits A-1 through A-6);
- (b) an estimate of persons expected to attend the hearing and an estimate of the expected duration of the hearing (Exhibit 1);
- (c) the Order for Hearing (Exhibit C);
- (d) the Notice of Hearing proposed to be issued
- (e) a Statement of Need and Reasonableness (hereinafter referred to as a "SONAR") relating to each of the proposed rules (Exhibits B-1 through B-6); and
- (f) the names of agency personnel and witnesses expected to testify $\qquad \qquad \text{on behalf of the Department at the hearing (Exhibit H).}$
- 2. On June 21 , 1993, a copy of the proposed rules and the Notice of Hearing were published at 17 State Register 3143.
- 3. On June 1 8, 1993, the Department mailed the Notice of Hearing to a I I persons and associations who had registered their names with the Department for the Purpose of receiving such notice.

- 4. On July I , 1993, the Department filed the following documents with the Adminis t rative Law Judge :
 - (a) the Notice of Hearing as mailed (Exhibit D);

(c) copies of the Notices of Solicitation of Outside Opinion published at 15 State Register 312 (July 30, 1990) (Rules

of

Practice); 16 State Register 1689 (January 13, 1992) (Compensation and Rehabilitation); 16 State Register 1886 (February 10, 1992) (Medical Fee Schedule); 16 State

Register

(Exhibits

2993 (June 29, 1992) (General Soliciation); and 17 State Register 2464 (April 12, 1993) (Managed Care); together

with

all materials received in response to those notices

F-1 through F-5 and G-1 through G-5);

 $\begin{tabular}{lll} (d) & the Agency's certification that its mailing list was accurate \\ & and complete (Exhibit E); and \\ \end{tabular}$

(e) a statement that additional discretionary public notice was not given (Exhibit ${\tt H}$).

Small Business Considerations in Rulemaking

5. Minn. Stat. 14.115, subd. 2 (1992), requires state agencies Proposing rules that may affect small businesses to consider methods for reducing adverse impact on those businesses. In its Notice of Hearing, the

Department asserted that the independent contractor and independent medical

examination fee rules would not have an adverse impact on small businesses within the meaning of Minn. Stat. 14.115. The Department acknowledged that

the managed care rules would affect small business health care providers. The

Department further contended that the independent medical examination fee and

managed care rules are exempt from the small business requirements under $\mbox{\tt Minn.}$

Stat. 14.115, subd. 7. Subdivision 7(3) exempts from the small business consideration requirements certain "service businesses regulated by government

bodies, for standards and costs, such as nursing homes, long-term care facilities, hospitals, providers of medical care, day care centers, group homes, and residential care facilities." Minn. Stat. 14.115, subd. 7(3)

(1992). The Administrative Law Judge agrees that the proposed rules fall within this exemption because the Department regulates providers of workers

compensation services for both standards and costs.

Fiscal- Note

6. Minn. Stat. 14.11, subd. 1 (1992), requires agencies proposing

rules that will require the expenditure of public funds in $\,$ excess $\,$ of $\,\$100\,,000\,$

per year by local public bodies to publish an estimate of the $\,$ total $\,$ cost to

local public bodies for the two-year period immediately following adoption of $% \left(1\right) =\left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left$

the rules. In its Notice of Hearing, the Department stated that the proposed

independent contractor, independent medical examination fee, and managed care

rules will not require public spending greater than \$100,000\$ in either of the

two years following their promulgation. Exhibit D. No one disputed the Department's assessment. The Administrative Law Judge concludes that the Department is not required to publish a fiscal notice under Minn. Stat. 14.11, subd. 1 (1992).

Impact on Agricultural Land

7 Minn. Stat. 14. 11, subd. 2 (1992), requires that agencies proposing rules that have a "direct and substantial adverse impact on agricultural land in the state" comply with the requirements set forth in Minn. Stat. 17.80 to 17.84 (1992). Because the proposed rules will not

have an impact on agricultural land within the meaning of Minn. Stat. 14.11,

subd. 2 (1992), these provisions do not apply to this rulemaking proceeding.

Outside Information Solicited

8. In formulating these proposed rules, the Department published notices soliciting outside information in the State Register. The rule

relating to independent medical examination fees received nine comments. Exhibit F-2. Sixty-six comments were submitted on the managed care rules. Exhibit F-1. The Department indicated that it had consulted with the Medical

Services Review Board, the Administrative Task Force for Workers'
Compensation, and the Legislative Commission to Review Administrative Rules.
T. 216-17. Departmental representatives talked to more than 45 groups throughout Minnesota regarding the managed care rules.
T. 222. The Department also held open meetings in Richfield, Minnesota, on July 16 and 17,

1992, to obtain input on changes or additions to any aspect of the workers' compensation rules. More than twenty-five members of the public made presentations at the open meetings. Exhibit L.

Thirteen members of the Minnesota House of Representatives submitted a comment during the rulemaking process indicating, inter alia, that none of

proposed rules had been considered by the Advisory Council on Workers' Compensation. At the hearing, however, Departmental representatives stated

that it had in fact "kept the Workers' Compensation Advisory Council apprised

of what [it was] doing." T. 217. While the duties of the Advisory Council

include advising the Department in carrying out the purposes of chapter 176

and the input of Council members could obviously be of assistance in establishing rule requirements, the Commissioner is not required by statute to

submit proposed rules to the Advisory Council. See Minn. Stat. 175.007 (1992).

Analyais of the Proposed_Rules

9. The Administrative Law Judge must determine, Inter ilia, whether the $\,$

need for and reasonableness of the proposed rules has been established by the

Department by an affirmative presentation of fact. The Department prepared a

Statement of Need and Reasonableness ("SONAR") in support of the adoption of

each of the proposed rules. At the hearing, the Department primarily relied

upon the SONAR for that rule as its affirmative presentation of need and reasonableness for each rule. Each SONAR was supplemented by the comments

made by the Department at the public hearing and its written post-hearing comments.

The question of whether a rule is reasonable focuses on whether it has a rational basis. The Minnesota Court of Appeals has held a rule to be reasonable if it is rationally related to the end sought to be achieved by the statute, Broen Memorial Home. V. Minnesota Department of Human Services 364

N.W.2d 436, 440 (Minn. Ct. App. 1985); Blocher Outdoor Advertising Co. v.

-5-

Minnesota Department of Transportation 347 N.W.2d 88. 91 (Minn. Ct. App. 1984). The Supreme Court of Minnesota has further defined the burden by

requiring that the agency "explain on what evidence it is relying and how the

evidence connects rationally with the agency's choice of action to be taken."

 $\mbox{Manufactured Housing Institute v. Petersen} \ \ \ \mbox{347 N-W.2d 238, 244} \label{eq:manufactured} \ \ \mbox{(Minn.)}$

1984). An agency is entitled to make choices between possible standards as

long as the choice it makes is rational. If commentators suggest approaches

other than that selected by the agency, it is not the proper role of the

Administrative Law Judge to determine which alternative presents the "best" approach.

This Report is generally limited to the discussion of the portions of the $\,$

proposed rules that received significant critical comment or otherwise need to

be examined. Because some sections of the proposed rules were not opposed and

were adequately supported by the SONAR, a detailed discussion of each section

of the proposed rules is unnecessary. The Administrative Law Judge specifically finds that the Department has demonstrated the need for and

reasonableness of the provisions of the independent contractor, independent

medical examination fee, and managed care rules that are not discussed in this

Report by an affirmative presentation of facts, that such provisions are

specifically authorized by statute, and that there are no other problems that

prevent their adoption.

Where changes are made to the rule after publication in the State Register the Administrative Law Judge must determine if the new language is

substantially different from that which was originally proposed. Minn. Stat.

14.15, subd. 4. The standards to determine if the new language is substantially different are found In Minn. Rule 1400.1100. Any language

proposed by the Department in the independent contractor, independent medical

examination fee, and managed care rules which differs from the rules as published in the State Register and is not discussed in this Report is found not to constitute a substantial change.

The Administrative Law Judge notes that several members of the public submitted comments which appear to re;ate to the Department's emergency treatment standard rules. Because the treatment standard rules are not at

issue in this proceeding, those comments will not be discussed in the reports

issued by the Administrative Law Judge. In addition, a few commentators asked

the Judge to make determinations regarding coverage or reimbursement questions. It would not be appropriate for the judge to address these matters.

10. As discussed above, the proposed rules involved in this rulemaking proceeding are actually divisible into six disparate rules within five discrete rule sections. To retain some degree of control over the voluminous

comments and myriad issues raised by these rules, both the Department and the $\,$

Judge have treated each rule separately within this proceeding. This First

Report of the Administrative Law Judge will address, in separate sections, only the proposed rules relating to independent contractors, independent

medical examination fees, and managed care. Later reports will encompass the

other sets of proposed rules.

INDEPENDENT CONTRACTOR RULE

Statutory authority for the proposed Independent Contractor Rule 11. In its Notice of Hearing, the Department relies upon Minn. Stat.

176.83, subds. I and 11, as its authority for the independent contractor rule. Those statutory provisions afford the Commissioner authority to "adopt,

amend, or repeal rules to implement the provisions" of Chapter 176 and specify

that the Commissioner has authority to promulgate rules "establishing criteria

to be used by the division, compensation judge, and court of appeals to determine 'independent contractor.'" The Administrative Law Judge concludes that the Department has statutory authority to adopt rules relating to the definition of "independent contractor."

Nature of the Proposed Independent Contractor Rule

12. The proposed rule amends part 5224.0010 of the existing rules, which

relates to standards to be used in distinguishing between an employee and an independent contractor for purposes of workers' compensation coverage. The

existing rule contains a reference to Minn. Stat. 176.012(e), which was repealed in 1987. The Department proposes to delete the outdated citation and

replace it with a reference to Minn. Stat. 176,021 and 176.041. The amendment was supported by several commentators, including Kent Eggleston of Schanno Transportation, Inc., Donavan J. Olson of Fortune Transportation, Edmund D. Rydeen of Minn-Dak Transport, Inc., and the Minnesota Trucking Association. No one objected to the amendment. The proposed rule has been shown to be needed and reasonable.

INDEPENDENT MEDICAL EXAMINATION FEES

Statutory Authority for the-Proposed Independent-Medical Eximination Fee Rules

13. In 1992, the Minnesota Legislature enacted legislation that required

the Commissioner of Labor and Industry to "adopt rules that reasonably limit amounts which may be charged for, or in connection with, independent or adverse medical examinations requested by any party, including the amount that

 $\ensuremath{\mathsf{may}}$ be charged for depositions, witness fees, or other expenses." Minn. Stat.

176.136, subd. 1c (1992). In addition, Minn. Stat. 176.83 (1992) provides

the Commissioner with general authority to adopt rules necessary to implement the provisions of Chapter 176. The Administrative Law Judge finds that the Commissioner has statutory authority to promulgate rules limiting the fees that may be charged for independent medical examinations.

Nature, of_the Proposed_Independent Medical_Examination-Fee Rules

14. Independent medical examinations, or IMES, are required to be

scheduled within 30 days of the filing of a Claim Petition regarding a disputed claim. Minn. Rules pt. 1415.1900, subp. I (1991). The examination

must be completed and the report must be served on the employee and filed with

the Commissioner within 120 days of the service of the Claim Petition. Minn. Stat. 176,155 (1992). As indicated above, a statute enacted in 1992 directed the Commissioner to adopt rules that "reasonably limit" amounts which

may be charged for IMES. The proposed rules would add a new part $\,$ 5219.0500 to

the Department's rules that would impose, for the first time, limitations on

the amounts that health care providers may charge for various aspects of IMES. The proposed rules include a citation to relevant statutory authority,

a definitional section, limitations on various charges by health care providers in connection with IMES, and a provision permitting the fee 1 Imitations set by the rules to be adjusted on October I of each year following promulgation of the rules. The portions of the proposed rules that

received substantial critical comment will be discussed below.

15. Subpart 2 of the proposed rules defines the language used in Minn .

Stat. 176.136, subd. Ic (1992), to mean IME charges by a health care provider for the following items: review of medical records; obtaining history from and examination of an employee; reading, interpretation, and analysis of X-rays or other diagnostic imaging or tests; diagnosis, analysis,

treatment recommendations, and preparation of the written report; travel expenses and charges; preparation of postexamination supplemental reports; reserve time and cancellation fees; depositions and court appearances; conferences with attorneys; and mental health professional!;' hourly charges.

No commentator objected to the definitional provision of the proposed rules.

The functions listed appear to encompass typical services rendered by health

care providers which would be reasonably necessary to perform in evaluating an $\,$

employee's claim. The definitional section has been shown to be needed

reasonable to identify the types of functions governed by the fee limitations.

Proposed Rule pt 5219.0500. Subpart 3 Charges .

16. Subpart 3 of the proposed rules sets forth the maximum charges

may be assessed by a health care provider in connection with each of the above-mentioned functions. Pursuant to items A through D and F(1) of the proposed rules, health care providers would be able to charge a maximum amount

of approximately \$775 for a "basic" IME (reviewing medical records of 50 pages

or less, obtaining a history from and examination of the employee, interpreting X-rays or other tests, and issuing a diagnosis, analysis, treatment recommendations, and a written report) and approximately \$1 025 for

a more complex IME (encompassing the above functions plus the review of an additional 50 pages of medical records and the issuance of a postexamination

supplemental report). Item E of the proposed rules permits actual travel expenses to be charged in addition to these amounts and authorizes a travel

surcharge of \$75 for travel outside the seven-county metropolitan area. additional \$100 could be charged pursuant to item F(2) if additional records

An

of more than 25 pages were required to be reviewed for postsupplemental reports. Should the employee fail to appear for an IME or cancel a scheduled ${\bf r}$

examination less than three business days before the examination $% \left(1\right) =\left(1\right) +\left(1\right) +\left$

provides that \$400 may be charged in lieu of the above charges. Finally, items H, 1, and J of the proposed rules set maximum charges for depositions

(\$400 per hour for a minimum of two hours), court appearances (\$400 per hour

for a minimum of three hours), attorney conferences (\$200 per hour with a one-hour minimum), and hourly rates of psychiatrists or psychologists (\$200

per hour for review and analysis of medical data). Subitem $\mbox{H(2)}$ establishes

maximum charges for the review of previously-studied records in preparation

for depositions or court appearances (\$75 if up to 50 pages and \$37.50 for each additional 50 pages or part thereof) and subitem H(5) sets limits ranging

from \$500 to \$800 for cancellations of depositions or court appearances within

five business days or less of the scheduled date.

Prior to the publication of the proposed rules, several members of the $\ensuremath{\mathsf{T}}$

public opposed the adoption of ceilings on IMES. see Ex. F-2. Because the

Legislature has mandated the adoption of rules setting reasonable limitations

on the amounts that may be charged for IMES, however, the Department must proceed with its efforts to adopt rules in this area.

Diversified

Resources, Inc., a service organization that arranges for and provides support

services relating to IMES, participated in the drafting of the proposed rule

through its attorney, John E. Diehl. Medical Evaluations, Inc. ("MEI"), a

workers' compensation cases, also participated through its attorney, Larry $\$

Koll. see Ex. F-2; Letter to Joe Wild from Brian Zaidman dated July 20, 1993. Diversified Medical Resources and MEI "provide a significant percentage of the IMEs conducted in the State." II. Diversified Medical Resources submitted comments expressing its support of the proposed rule

the grounds that the rule "reflects sound policy decisions, . . . is completely consistent with the statutory directives, and . . . is supported by

the findings and conclusions in the Statement of Need and Reasonableness

Leslee Upin of MEI also supported the proposed rules as an effective

means to eliminate overcharging for IMEs while allowing a reasonable fee. Several commentators questioned the selection of the maximum charges for Particular functions set forth in the proposed rules as well as the aggregate

maximum charges set forth in the proposed rules. These comments are discussed

in the following paragraphs.

17. Pursuant to item B of subpart 3 of the proposed rules, the maximum

charge for obtaining a history from and examination of an employee is \$275.

Item D sets a maximum charge of \$250 for a diagnosis, analysis, treatment recommendations, and a written report. Penny Scherkenbach, Patient Accounts

Manager for the Minneapolis Clinic of Neurology, and Andrea J. Linner, Chief

Corporate Counsel for State Fund Mutual Insurance Company, suggested that item

8 be modified. Ms. Scherkenbach asserted that neurological history and examinations can take up to two hours as compared to an orthopedic examination

of 15 to 30 minutes, and suggested that the charge be based on a per-hour

fee. Ms. Linner recommended that the proposed rules specify a range of charges, perhaps \$200-\$300, in order to take into account the complexity of

the case and the time invested by the examiner. William H. Call, M.D., of

Orthopaedic Consultants, suggested that the \max maximum charge for obtaining a

history from and examining the employee in item C be increased from \$275 to

\$350 and that the maximum charge for diagnosis, analysis, treatment recommendations, and a written report in item D be increased to \$375 to fairly

represent the amount of time spent "on balance" In these cases.

The Department declined to modify items B or D in response to these comments. It emphasized that the proposed rules are structured to reimburse

more complex examinations with higher amounts, an approach which it asserts is

fairer than overcompensating short examinations to subsidize longer examinations. The Department also stressed that the maximum charge was based

upon its review of the actual charges reflected In the State Fund Mutual data,

and stated that this data did not show that examination-related fees for orthopedic exams exceeded those for neurologic exams. The Department has shown that the selection of the maximum charges set forth in items B and D is $\frac{1}{2}$

needed and reasonable.

18. Item C provides that the "charge for reading, interpretation, and analysis of X-rays and other diagnostic imaging or tests is \$75." Ms. Linner

and Ms. Scherkenbach asked that the Department clarify whether the \$75 charge

is a charge per film or per case. Dr. Call recommended that the maximum charge be increased to \$100. Ms. Scherkenbach requested that the Department

allow a charge of \$75 per film. Ms. Linner suggested that some allowance be $\,$

made for instances in which three or more films are submitted. In its post-hearing comments, the Department indicated that it decided during the process of drafting the proposed rules that certain provisions relating to taking and reading X-rays and other diagnostic testing were more appropriately

Included within the relative value fee schedule. It thus determined that the

IME rule should impose a single incremental fee of \$75 to represent the professional function of interpretation of X-rays or tests during an IME.

Department asserts that the majority of X-ray-related charges would be covered

by the relative value fee schedule and that the single fee of \$75 "was a consensus amount suggested after consultation with providers in the industry." The Department has shown that item C is needed and reasonable as $\frac{1}{2} \left(\frac{1}{2} \right) \left(\frac{1}{2} \right$

proposed. The Department may wish to consider adding language to item C stating that the \$75 charge is the maxium charge for reading, interpretation,

and analysis of "multiple or single" X-rays and tests or adding similar language making it clear that the rule does not authorize the imposition of a

\$75 charge for each film or test reviewed. Such a modification would serve to

clarify the proposed rule and would not constitute a substantial change from

the rule as originally proposed.

19. Item F(1) Imposes a \$150 maximum charge for postexamination supplemental reports issued within six months of the date of examination

Linner questioned whether the \$150 charge was excessive where the additional

issues were narrow or few in number, and suggested that a \$75~ to ~\$150~ range ~ of

charges be set forth in the rule. The Department emphasized that nothing in

the rules prevented the actual charges imposed from $% \left(1\right) =\left(1\right) +\left(1\right)$

amount specified. It declined to specify a range of maximum amounts in the

rules based on Its view that the max I mum would in fac t tend to be Increased to

the higher level of the specified range. Item F(1) has been shown to be needed and reasonable as proposed.

20. Item G of the proposed rules permits a maximum charge of \$400 to be

imposed In lieu of the amounts specified in items A to E if the employee fails

to appear for the examination or the examination is canceled less than three

business days before the examination date. Dr. Call recommended that the provision be revised to provide for a charge of \$700 if the examination is cancelled within ten working days before the examination date, as an incentive

to avoid delays and the improper payment of benefits. In its posthearing

responses, the Department indicated that price lists it had reviewed showed

cancellation fees with less than three days' notice running from \$350 to \$600. The Department further asserted that the statute provides adequate incentives for employees to attend IMEs by authorizing the Commissioner or a

Compensation Judge to suspend the employee's right to compensation should the

employee refuse to comply with a reasonable request for examination. art Minn. Stat. 176.155, subd. 3 (1992). The Department declined to modify the

proposed rule provision based upon its view that the notice period and charges

were sufficient and reasonable and will bring about moderation of costs while

compensating the provider for lost time. The Department has shown that the $\,$

 $$400\ {
m charge\ limitation\ for\ cancellations\ occurring\ less\ than\ three\ business$

days before the examination date is needed and reasonable.

21 Item J of the proposed rules sets a maximum hourly charge of \$200

per hour for review and analysis of medical data by psychiatrists or psychologists. Ms. Linner and Brian L. Grant, M.D., of Medical Consultants

Northwest, Inc., questioned the use of an hourly fee approach for such professionals. Dr. Grant indicated that a time-based approach would reward

Inefficiency without ensuring that the report eventualy issued would be of higher quality. The commentators recommended that the proposed rules set

maximum limitations with respect to total charges submitted by psychiatrists and psychologists rather than creating a different pricing scheme for them.

The Department explained in its post-hearing comments that it determined that it would be most practical and reasonable to follow the customary practice of hourly billing for IMEs by psychiatrists and psychologists because mental health examinations typically occur in addition to a physical IME and because such professionals use a wider variety of examination methods with fewer concrete objective indicators. The Department has demonstrated the need for

and reasonableness of item J of the proposed rules.

22. Several commentators also questioned the aggregate charges permitted

under the proposed rules. Thirteen members of the Minnesota House of Representatives submitted a letter expressing their belief that the proposed rules appear to do little to reduce costs and stated that it would be a better

approach to limit the IME fee to that of a comprehensive medical examination. Joe Wild pointed out similarities between the 1991 fee schedule used by Diversified Medical Resources and the maximum charges set in the proposed rules, stated that the fees are outrageous and excessive, and expressed a concern that the Department had in essence allowed Diversified Medical Resources and MEI to promulgate their own fee schedule. Michael J. Foley of

Chiron, a provider of IMEs, opposed the proposed rules and urged that, in light of the State Fund Mutual data relied upon by the Department, a \$900 total charge would approximate the 50th percentile and would be more reasonable than a \$775 charge limitation. Dr. Call expressed concern that an

unreasonably low cost schedule would cause quality health care providers to discontinue seeing workers' compensation patients.

In drafting the proposed rules, the Department "undertook to 'reasonably limit' charges for IME's in a way which would moderate costs, regulate providers in the system who might overcharge for their services, inject an

ingredient of accountability and predictability into the sytem, and at the

same time maintain incentives for the timeliness, availability, and quality of

IME services." Department's August 12, 1993. submission at I . The Department

decided to utilize a market-based charge limitation based on its view that

such a limitations "is more likely to accomplish all of the objectives stated

above but is less likely to produce increased systemic costs by Introducing

delay which could result from lack of available IME participants in the litigation process." id. The Department explained in its post-hearing submissions that It decided to freeze charges at current market levels below the 75th percentile and to provide (in subpart 4) for automatic increases on a

yearly basis. Hearing Transcript at 36 I/i Department's August 12, 1993,

submission at 1. In order to identify current market charges and their distribution, the Department relied in part on the results of an informal

 $\,$ 1/ Citations to the hearing transcript will hereinafter be indicated by a reference to "T. [page number)."

survey conducted in mid- 1 992 by Diversified Medic a I Resourc es Department's

August 12, 1993, submission at 2. The survey results were provided to the

Department In response to its June 29, 1992, notice soliciting outside information or opinions. According to this informal survey of 14 unaffiliated

providers of IMEs, examination-related fees \mbox{ranged} from approximately \$750 to

\$1300, with an average of \$1,004, and deposition-related fees ranged from \$875

to \$1,400, with an average of \$1,124. Id. at 2. Management personnel and

physicians then analyzed the aggregate fees within the range and the original

draft of the proposed rules was prepared. The Department evaluated the aggregate fee numbers in the proposed rules and their composite parts by comparing the results of the informal survey to data received from State Fund

Mutual, a comprehensive insurance company established by the Legislature in

1984, and by reviewing data from a Workers' Compensation Research Institute

study, the Minnesota Department of Employee Relations, and the Special Compensation Fund. The Department also checked the price lists of two service

companies that arrange IMEs. $\,\,$ Id. at 3. The Department concluded that all of

the data It had examined "suggests that the aggregate fees for typical IME

examinations and depositions tend to fall within current market ranges, clearly below the 75th percentile." Id.

While the Department conceded that State Fund Mutual data compiled from $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

all of the IME billings between March 1992 and February 1993 showed a $75 \mathrm{th}$

Percentile charge for exam-related IMEs to be \$980, it explained that the State Fund Mutual data apparently encompassed more complex examinations as

well as basic examinations because the data included additional amounts ranging from \$150\$ to \$250\$ for X-ray interpretation and <math>\$100\$ to \$200\$ for supplemental reports. Based on this data, the Department concluded that "the

more complex examinations in the proposed rule as well as basic exams are under the 75th percentile under the proposed rule." Id.

The Legislature directed the Commissioner to adopt rules that reasonably

limit amounts which may be charged in connection with IMEs. In drafting the

proposed rules, the Department has shown that It engaged in a reasonable analysis of current market rates and attempted to formulate maximum charges

for various functions at approximately the 75th percentile level . The Department admittedly allowed two large IME firms to draft initial versions of

the rules and provide input during the rulemaking process. The participation

of interested parties in the drafting of rules is not improper. Moreover, $% \left(1\right) =\left(1\right) +\left(1\right) +$

Departmental staff analyzed the data received from other sources and required

various revisions in the draft rules, thereby bringing their own judgment to $% \left(1\right) =\left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left($

bear in reaching a final version of the proposed rules. The Administrative

Law Judge concludes that the Department has shown by an affirmative presentation of fact that the proposed rules are needed and reasonable.

MANAGED CARE_RULES

Statutory Authority_for_the Proposed-Managed Core Rules

 $23.\ \ \mbox{One method of addressing rising health }\mbox{care costs}$ in the workers'

compensation arena is establishing a "managed care" system of delivery, i.e.

one which manages the treatment given to patients by health care professionals

and other necessary service providers. The Minnesota Legislature enacted legislation in 1992 authorizing employers to require that treatment and

supplies for injuries compensable under the worker's compensation system be provided in whole or in part by a certified managed care plan. Minn. Stat. 176.135, subd. l(f) (1992). Minn. Stat. 176.1351, which was also

enacted

in 1992, specifically addresses such managed care plans. It requires that

certain information be included in the application for certification; provides

that the Commissioner must certify a managed care plan if the Commissioner

finds that the plan meets certain criteria; requires employees to exhaust the

internal dispute resolution procedure of the plan before seeking relief from

the Commissioner or a Compensation Judge on an issue related to managed care;

and authorizes the Commissioner to refuse to certify or revoke or suspend the $\,$

certification of a managed care plan that unfairly restricts direct access to

any health care provider profession, fails to meet the requirements of 1351,

or is not providing services under the plan in accordance with the plan's terms.

Section 176.1351 authorizes the Commissioner to impose certification

requirements deemed "necessary to provide quality medical services and health $% \left(1\right) =\left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left$

care to injured workers" and specifically provides that "[t]he commissioner may adopt emergency or permanent rules necessary to implement this section."

Minn. Stat. 176.1351, subds. 2(12) and 6 (1992). The statute also permits

the Commissioner to prescribe a reasonable application fee, set the period

during which a certification will be valid, and $\ensuremath{\operatorname{specify}}$ the information to be

included in the application. Minn. Stat. 176.1351, subd. 1 (1992). The

Administrative Law Judge finds that the Department has statutory authority to

adopt rules regarding managed care.

Nature of the-Proposed-Managed_Care Rules

 $24.\ {
m The\ Commissioner}$ proposed emergency rules governing managed care

plans on July 27, 1992. 17 State Reg. 147 (July 27, 1992). The proposed

emergency rules were adopted with modifications following review by the Attorney General and went into effect on October 19, 1992. Notice of the

adoption of the emergency rules was published in 17 State Reg. 923 (October 26, 1992). Thereafter, the Commissioner extended the emergency rules for an

additional 180 days. 17 State Reg. 2462 (April 12, 1993). The emergency rules will expire on October 14, 1993.

The Department now proposes to implement permanent rules regarding workers' compensation managed care plans. The proposed permanent rules define $\frac{1}{2} \left(\frac{1}{2} \right) = \frac{1}{2} \left(\frac{1}{2} \right) \left(\frac{$

terms used in the rules, establish application requirements and standards for

certification, specify coverage responsibilities, restrict eligible providers,

establish requirements for utilization and peer review, provide for periodic

audits and the monitoring of records, and set forth criteria for suspension or $% \left(1\right) =\left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left(1\right) +\left(1\right) \left(1\right)$

revocation of plan certification.

Proposed Rule Part -5218.00010 Definitions

 $25.\,$ Eleven terms are defined in proposed rule part 5218.0010. No critical comments were received with $\,$ respect to seven of these terms. These

definitions have been shown to be needed and reasonable. The four other terms, "emergency care," "health care provider," "insurer," and "primary treating health care provider," will be discussed separately in the paragraphs below.

26. "Emergency care" is defined in subpart 3 as follows:

"Emergency care" means those medical services that are required for

 $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

not immediately diagnosed and treated, could lead to serious physical or mental disability or death, or that are immediately

necessary to alleviate severe pain. Emergency treatment includes

treatment delivered in response to symptoms that may or may not

represent an actual emergency, but is necessary to determine whether

an emergency exists.

Robin Lackner, Associate Counsel with HealthPartners, suggested that the definition of "emergency care" be expanded to include more specific criteria

governing whether an insurer will pay for emergency care rendered by non-participating providers. HealthPartners indicated that it would be helpful if the rule provided some examples of presenting symptoms which would

be covered, but did not suggest any specific language. The Department did not

discuss these comments in its post-hearing submissions or make any modification to subpart 3 of the proposed rules. In its SONAR, the Department

indicates that the definition was derived from Minn. Stat. 2566.0625, subd.

4. The proposed rule is not rendered unreasonable by its failure to include a

specific discussion of situations in which it is deemed necessary to seek

emergency care or criteria which will govern the insurer's coverage obligations.

Subpart 5 - Healthcare Provider

27. Subpart 5 of the proposed rules provides that "health care provider"

will have the meaning given to it by Minn. Stat. 176.011, subd. 24. Thi s

definition was supported by David Kunz and Skip Tillisch of the Minnesota Optometric Association. Heal thPartners suggested that the def inition be clari fied to indicate whether a cl inic or group of providers can constitute a

"health care provider" within the meaning of the rules.
The Department did

not respond to this comment. The reference in the rules to the def inition of

health care provider contained in the workers' compensation statutes

that the rule provisions will be construed in a manner which is consistent with the statute. Subpart 5 of the proposed rules has been shown to be needed

and reasonable as proposed.

Subpart 6 - insurer

 $2\ 8$. Subpart 6 of the rules as originally proposed defined "insurer" to

mean "the insurer providing workers' compensation insurance required by Minnesota Stalutes, chapter 176, and includes a self-insured employer and

third party administrator for the employer or insurer.' other provisions of

the rules as originally proposed prohibited "workers, compensation insurers"

from owning, forming, or operating a certified managed care plan and $\ensuremath{\operatorname{specified}}$

that the definition of "insurer" for purposes of subpart 4 includes "any subsidiary, parent, or other related entity affiliated with the insurer or employer, including a third party administrator." Proposed rule pt. 5218.0200, subpart 4.A. and C(2). The interrelation of these rule provisions

would have precluded third party administrators ("TPAs") from operating certified managed care plans.

In its SONAR, the Department stated that third party payers who are administering the workers' compensation claim for an employer or insurer had

been included in the definition because a third party payer "acts In place of

an insurer, has the same interest as an insurer, and performs the same duties ${\sf duties}$

as an insurer." SONAR at 4. At the hearing, the Department asserted that the

rule as originally proposed was needed and reasonable to eliminate conflicts

of interest between the provider of care for injured workers and the entity which ultimately pays for that care. Assistant Commissioner Leo Eide stated:

[A]nother area of controversy is the area of the issue of

whether a third-party administrator should be treated like

an insurer in this matter. The third-party

administrator

is an organization which, as its name implies, does the actual adjustment administration of workers'

compensation

claims for some entities that is [sic) licensed to

provide

the actual coverage Third-party administrators enter into contracts with the same responsibilities to manage the claims efficiently, prudently and

frugally that

a carrier has. Their business livelihood depends

on their

ability to control the cost of workers' compensation claims . . . A third-party administrator who Is

handling

a claim has the same incentives, short-term

incentives to

save a dollar that an insurer does and the same kind of risk of behavior that may not be good for the system overall The point I am trying to make is

the same

pressures apply to a third-party administrator as

apply to

the carrier who actually writes the policy because they get their business by satisfying the person that

they are

administering the claim for. That coupled with the fact that in all other aspects of administration of the workers' compensation law we have treated third-party administrators like carriers. He penalize them when

they

behave inappropriate [sic] on the claim by paying

late or

not at all or in the wrong amount just like any

insurance

c arr ier . He decided that the only sensible way to

handle

this to avoid even the appearance of a conflict of interest was to treat them like insurance companies and include them in the prohibition of forming their own certified managed care organizations.

T. 252-56.

The Department indicated that it was relying in part upon the Findings of

Fact, Conclusions of Law, and Order for Temporary Injunction issued by Judge Campbell in Berkley Administrators v. Minnesota Workers' Compensation Assigned,

Risk Plan, No. C-4-93 1051 and C2-93-1100 (Ramsey County D. Ct., March 14, 1993). Ex . P-3. In that Order, Judge Campbell determined that "the statutory

prohibitions or restrictions that are expressly articulated in the statute with respect to an 'insurer' apply with equal force to the [Assigned Risk]

Plan and the Plan's third-party administrators -- neither is eligible to have

a managed care plan certified for this purpose under Minn.

Stat. 176.1351."

Order at 15. This suit was later settled prior to a trial on the merits,

however, and the Stipulation and Order for Dismissal with Prejudice entered in

the matter on June 22, 1993, specifically acknowledged that the preliminary

injunction did not constitute a final determination on the merits of the issues before the Court. Public Ex. 4.

Several individuals and organizations testified at the hearing and $% \left(1\right) =\left(1\right) +\left(1\right)$

submitted written comments opposing the definition of "insurer" contained in

the proposed rules. Jeannine Churchill, Vice President Workers' Compensation,

BlueCross/BlueShield of Minnesota ("BlueCross") suggested that the definition

be modified to define "insurer" to mean "the insurer providing workers'

compensation insurance required by Minnesota Statutes, Chapter 176, and

includes an employer for its own employees and a third-party administrator

owned, or controlled by such employer or insurer." Others, including Gloria

Gillette, Branch Manager of Crawford & Company Healthcare Management, Robin

Lackner, Associate Counsel for HealthPartners, John Diehl, Larkin, Hoffman

Daly & Lindgren, on behalf of Adjustco, Inc., and James Volling, Faegre

Benson, on behalf of Occupational Healthcare Management Services, Inc. ("OHMS"), objected to the treatment of TPAs as insurers and urged the Department to delete the reference to TPAS. These commentators asserted that

TPAs differ significantly from insurance companies in scope, structure and

risk. They emphasized that TPAs are frequently compensated on the basis of

predetermined fixed fees or hourly rates plus expenses and argued that,

because TPAs do not stand to gain by minimizing health care services, the

interests of TPAs are not identical to those of Insurers. They further

contended that the $\mbox{\sc Department's}$ proposal to define "insurer" to include $\mbox{\sc TPAs}$

exceeds statutory authority, will increase the risk of litigation and delay,

is unreasonable, and would prevent entities that have extensive experience in

resolving claims and controlling costs from supplying that expertise to $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

managed care.

In its post-hearing reply comment filed on August 26, 1993, the Department modified the definition of "insurer" to delete the reference to $\frac{1}{2}$

third-party administrators. As modified, the definition provides that

"insurer" means "the insurer providing workers' compensation insurance required by Minnesota Statutes, chapter 176, and includes a self-insured employer." It also made related changes in the other provisions of the

proposed rules which will be discussed below. The Department explains that it

modified the proposed rules by deleting the reference to $\ensuremath{\mathsf{TPAs}}$ because the

Department decided to adhere strictly to the statutory language.

The original

version of the proposed rules, In the Department's view, "did not allow for

the flexibility permitted in other parts of the rules." Department's August

26, 1993, submission at 19. The Department indicated that "[p]ublic comment

has illustrated that any attempt to expand this definition would be extremely

difficult to implement and in many cases would likely be inconsistent with the

legislative intent." id. at 17. The Department stressed that the Legislature

intended that the rules adopted by the Commissioner "be designed to assist in

the formation of managed care organizations while ensuring quality managed

care to injured employees." 1992 Laws of Minn., Ch. 510, Art. 4, Sec. 25.

The Department further stated that it would be reasonable to expect that "the

legislature would have more clearly specified if it had intended to exclude an

entire class of entities with experience in workers' compensation managed

care, based on a complicated analysis of corporate structure." Id. at 18-19.

Minn. Stat. 176.13S1, subd. 1 (1992), states that "[a]ny person or entity, other than a workers' compensation insurer or an employer for its own

employees, may make written application" for certification as a managed care

plan. The statute thus clearly and unambiguously provides that only two types $% \left(1\right) =\left(1\right) +\left(1$

of ent i t ie s s ha I I be proh ib ited from apply ing f or cert i f i cat i on: workers'

compensation insurers and employers for their own employees. Minnesota canons

of statutory construction specify that "exceptions expressed in a law shall $% \left(1\right) =\left(1\right) +\left(1\right)$

be construed to exclude all others." Minn. Stat. 645.19 (1992). Accord

Green-Glo_Turf Farms . I nc . v. State, 347 N. W. 2d 491 , 494 (Minn. 1984) ("by

specifying one exception, the legislature has excluded all other exceptions");

Stasny v. Minnesota Department of Commerce 474~N.W.2d~195, 198-99~(Minn. Ct.)

App. 1991) (where statute set forth exceptions, regulation that attempted to $% \left(1\right) =\left(1\right) +\left(1\right$

establish an additional exception was "inconsistent with the express language of the statute" and was invalid).

The Administrative Law Judge concludes that it is reasonable for the $\,$

Department to adhere to the actual language of the governing statute in defining "insurer" and delete the reference to third-party administrators. As

the Department properly points out, if the Legislature does wish to preclude

 $\ensuremath{\mathsf{TPAs}}$ from owning or operating certified managed care plans, it may clarify its

intent during the next legislative session. Department Aug. 26, 1993,

Post-hearing Comment at 19. The definition of "insurern received substantial

comment at the hearing and in written comments submitted by interested $% \left(1\right) =\left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left$

Persons. The modification made by the Department is responsive to concerns expressed by several interested parties. The Administrative Law Judge further

finds that the modifications do not constitute a substantial change from the $\,$

rules as originally proposed. Interested members of the public had notice

that the emergency managed care rules adopted by the Department did not include TPAs within the definition of "insurer" and that the permanent rules

as originally proposed for adoption did include TPAS. Therefore, the regulated public was aware that the Department was considering two possible approaches. The Department has now returned to the approach taken in the

emergency rules. There thus "has been no development beyond the scope evident

toan informed member of the public at the outset of the hearing." Minnesota

chamber of Commerce v. Minnesota Pollution Control Agency 469 N. W. .2d 100, 106 (Minn. Ct. App. 1991).

 $29.\ \,$ BlueCross has, however, shown that the language of the definition as

modified is defective due to its reference to "self-insured employers." Pursuant to the rule as currently proposed, all self-insured employers would

be precluded from establishing certified managed care plans. In enacting the

bill that was eventualy codified as Minn. Stat. 176.1351, the Legislature deleted a reference to "self-insured employer" and substituted the phrase

"employer for its own employees." Accordingly, the statute did not prohibit

self-insured employers from applying for certification as a managed care plan $\,$

employees. The reference in the proposed rule to "self-insured employers"

thus conflicts with the governing statute and is defective. To cure the

overbreadth, the Administrative Law Judge suggests that subpart be modified 6

to provide that "'[i]nsurer' means the insurer providing workers' compensation

insurance required by Minnesota Statutes, chapter 176, and includes an

employer for its own employees." Such a modification is responsive to

comments made during the rulemaking proceeding and would not result in a rule $% \left(1\right) =\left(1\right) +\left(1$

that is substantially different from the rule as originally proposed.

30. Subpart 10 defines "primary treating health care provider" to mean a $\ensuremath{\mathsf{a}}$

"physician, chiropractor, osteopath, podiatrist, or dentist directing and coordinating the course of medical care to the employee." Later provisions in

the proposed rules require that managed care plans provide employees with access to primary treating health care providers within certain mileage restrictions and that employees be allowed to change primary treating providers within the managed care plan at least once. See part 5218.0100, subp. I.F.(5) and (7). The Minnesota Optometric Association requested that

optometrists also be mentioned in the definition of "primary treating health

care provider.' The Association points out that optometrists are permitted

under a recently-enacted law to prescribe topical medications for the treatment of disease and conditions of the anterior portion of the eye and its

adnexa and asserts that these eye problems are commonly covered by workers'

compensation. The Association further asserts that recent amendments to the

workers' compensation statute include optometrists within the definition of

"health care provider" and that rules promulgated by the Department of Health

specify that optometrists are "primary care providers" who may deliver initial

and basic care to enrollees. See Minn. Stat. 176.011, subd. 24 (1992), and

Minn. Rules Pt. 4685.0100, subp. 12b.

The Department did not respond directly to the comments made by the Minnesota Optometric Association. In its SONAR in support of the definition,

however, the Department indicates that it selected the $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

listed in the definition because their statutory scopes of practice permit independent diagnosis of injuries and coordination of treatment. While optometrists are authorized to provide certain medical services and treatment,

the scope of their practice is very narrow. Moreover, the proposed rules

not precluds a managed care organization from including optometrists in providing services to injured workers but merely set forth mini requirements to be met by a managed care plan. The proposed rules do not appear to be inconsistent with the statutory and rule provisions cited by the

Optometric Association. The definition of "primary treating health care provider" is not rendered unreasonable by its failure to include optometrists. Subpart 10 has been shown to be needed and reasonable as proposed.

Proposed Rule Part 5218.0030 - Purpose and Scope

31. The American Insurance Association objected to the language in proposed rule part 5218.0030 which prohibited an entity from "suggesting to

an employee, or stat[ing] in any name, contract, or literature that an entity

constitutes workers' compensation managed care unless the entity is a certified managed care plan under this chapter." In its post-hearing comments, the Department deleted the sentence containing the language quoted

above and substituted the following: "No person or entity shall hold itself

out to be a workers, compensation managed care organization unless the entity

is a certified managed care plan under this chapter." The modification clarifies the intent of the rule and was made in response to the AIA's concern

that the prohibition contained in the original language was overbroad and outside the Department's authority. The rule, as modified, has been shown to

be needed and reasonable. The modification does not constitute a substantial change.

32. Subpart I of proposed rule 5218.0100 sets forth information that must be submitted as part of an application to the Commissioner to provide care under a certified managed care plan. Item B requires the applicant to submit an application form which includes the identification of all directors

and officers, the day-to-day administrator of the managed care plan, the $\,$

financial affairs administrator, the medical director, the communication $% \left(\frac{1}{2}\right) =\frac{1}{2}\left(\frac{1}{2}\right) +\frac{1}{2}\left(\frac{1}{2}\right) +\frac{$

liaison for the department, and any entity with whom the managed care plan has

a joint venture or other agreement to perform any of the functions of the managed care plan.

As originally proposed, item $B(\ensuremath{\mathtt{B}}\xspace)$ of subpart I would have required that

the applicant disclose the nature of any affiliation between the managed care

Plan, or its parent, subsidiary, or other related organization, and an employer, insurer, or third party administrator. This provision, in conjunction with part 5218.0200, subp. 4A and C of the rules as originally proposed, would have precluded subsidiaries, parents, or other related entities affiliated with a workers' compensation insurer or employer from obtaining certification. As discussed in Finding 46 below, several commentators were critical of the approach taken in the rules that would have

precluded affiliates, parents, and subsidiaries of workers' compensation

insurers from operating certified managed care plans regardless of whether the $\,$

workers' compensation insurer exercised actual control. BlueCross specifically requested modification of item B(6). In its post-hearing comments, the Department deleted 6(6) from the proposed rules.

Minn. Stat. 176.1351 provides that an "[a]pplication for certification

shall be made in the form and manner and shall set forth Information regarding

the proposed plan for providing services as the commissioner may prescribe. $\mbox{\tt "}$

It is within the Department's discretion to decide that the information encompassed by the original version of the proposed rules need not be submitted as part of the application for certification. The deletion of item

B(6) is not a defect and does not resu It in a rule that is substantially d i f ferent from the rule a s or ig inally proposed.

33. Subpart IC of the proposed rules imposes fees of \$1,500 for new applications for certification and \$600 for applications involving plans that

were provisionally approved under the emergency managed care rules. The

Department set out itemized costs for personnel, supplies, and indirect statewide costs in its post-hearing comments. The totals of these costs very

nearly approximate the proposed fees. The Department has met its burden under

Minn. Stat. 16A. 128 (or , I n the alternative , under Minn. Stat I 6A 1 285

to demonstrate the need for and reasonableness of the fees .

34. Subpart IE requires that the managed care plan "provide a description of the times, places, and manner of providing services under the

plan, including a statement describing how the plan will ensure an adequate number of each category of health care providers is available to give employees convenient geographic accessibility to all categories of

and adequate flexibility to choose health care providers from among those who

provide services under the plan proposed rules

Subpart IE(1) of the

specifies types of health care services and providers which must be included at a minimum in the managed care plan unless the particular service or type of

provider is not available in the community. The services and providers specified are as follows:

- (a) medica I doctors, I ncluding specialists In at least one of the following fields: family practice, internal medicine, occupational medicine, or emergency medicine; orthopedic surgeons, including specialists in hand and upper extremity surgery; neurologists and neurosurgeons; and general surgeons;
- (b) chiropractors;
- (c) podiatrists;
- (d) osteopaths;
- (e) physicial and occupational therapists;
- (f) psychologists or psychiatrists;
- (g) diagnostic pathology and laboratory services;
- (h) radiology services; and
- (I) hospital, outpatient surgery, and urgent care services.

Subpart ${\tt IE}(2)$ of the proposed rules requires that the managed care plan provide for referral to specialty services not specified in the above list where such services "may be reasonable and necessary to cure or relieve an employee of the effects of the injury."

35. Robert Harder of the Minnesota Dental Association suggested that dentists be added to the list of providers set forth in item E and, as discussed in Finding 27 above, the Minnesota Optometric Association recommended that optometrists be included. The Department declined to

the recommended modifications. The Department indicated during the hearing

that its aim was to include within item E the most common types of providers and services used in workers' compensation situations. T. 240. It is

important to bear in mind that the providers and services specified in item E are merely the minimum required for certification; managed care plans are not Precluded from including other providers and services in their plans. Pursuant to item F(3) and (4) of the proposed rules, employees must be allowed

to receive ongoing treatment from dentists (and other specified health care providers) following an initial evaluation by a participating licensed health care provider and must receive any necessary specialty services in a timely, effective, and convenient manner. The proposed rule is not rendered unreasonable by its failure to require in all cases that dentists and optometrists be included in the managed care plan.

36. HealthEast Care, Inc., recommended that the reference to pathology,

laboratory, and radiology services be deleted from item E(1)(g) of the proposed rule since such services should more appropriately be considered referral services. In response, the Department indicated that radiology and

laboratory services are frequently required by injured employees and that it

thus is appropriate to require their inclusion in the plan. Given the range

of injuries and conditions seen by health care professionals in managed care

plans, it is reasonable and necessary to require that such services be immediately available.

 $37.\ \mbox{Item F of subpart I requires that the managed care plan formulate}$

procedures to ensure that employees receive services in accordance with various standards set forth in subitems (1) through (7). Comments critical of

several aspects of subpart IF were received. These comments will be discussed below.

38. Item F(1) requires that employees "receive initial evaluation by a

Participating licensed health care provider within 24 hours of the employee's

request for treatment, following a work injury." The proposed rules give the

managed care plan the discretion to \mbox{decide} which $\mbox{participating}$ licensed \mbox{health}

care provider should conduct the initial evaluation. Scott Mayer, $\ensuremath{\mathtt{Executive}}$

Director of the Minnesota Chiropractic Association, urged the Department to

expressly require managed care plans to offer injured workers access to a doctor of chiropractic for the initial evaluation. The Association and several individual chiropractors, including Ann Barkley, Jeffrey

Le Ann Shea, indicated that chiropractors have traditionally encountered discrimination and unfair treatment by managed care plans and suggested that

safeguards against such discrimination are needed. The Association recommended that the proposed rules be modified to permit initial evaluation

"from the discipline of the employee's own choosing" and further require

"the managed care plan must include as participating providers all categories

of health care providers licensed to provide care as specified in Minn. Stat.

176.135, subd. l(a)."

The Assoc I ation maint a ins that access to chiropractors is required under $\ensuremath{\mathsf{U}}$

Minn Stat . 176 . 1 35 , subd I (1 992) , and that the proposed rules vio Iate the prohibition contained in Minn. Stat. 176.1351, subds. 2(10) and (4) (1992).

Minn. Stat. 176.135 provides, in pertinent part:

The employer shall furnish any medical, psychological, chiropractic, pediatric, surgical and hospital treatment, Including nursing, medicines, medical, chiropractic, podiatric, and surgical supplies, crutches and apparatus, including artificial members, or, at the option of the employee, . . . Christian Science treatment . . ., as may reasonably be required at the time of the_jnjury and any time thereafter to cure and relieve from the effects of the injury.

(Emphasis added.) Minn. Stat. 176.1351, subd. 2(10) (1992), requires as a

prerequisite to certification of a managed care plan that the Commissioner find that the plan "does not discriminate against or exclude from

participation in the plan any category of health care provider Subdivision 4 of the same statute permits the Commissioner to refuse to certify or to revoke or suspend the certification of a managed care plan that " unfairly restricts direct access within the managed care plan to any health

care provider profession" and provides that direct access Is deemed to be unfairly restricted "if direct access is denied and the treatment or service

sought is within the scope of practice of the profession to which direct access is sought " The Association provided letters from four legislators in support of its argument that the statute was intended to preclude the approach taken in the proposed rules.

Minn. Stat. 176.135, subd. 1(a) does require employers to furnish any

chiropractic treatment at the time of the injury as may reasonably be required. However, the statute similarly requires employers to furnish surgical supplies and artificial limbs at the time of the injury Such supplies obviously are only available after or in connection with initial evaluation and treatment by a physician. The statute thus does not clearly

mandate that chiropractors provide the initial evaluation of the injured worker. Moreover, Minn. Stat. 176.1351 does not require that injured workers be given unlimited direct access to all health care provider professions; rather, the statute specifies that direct access is to be deemed to have been denied only if the treatment or service sought is within the scope of practice of the provider sought. See SONAR at 11. While the Association has provided evidence that doctors of chiropractic are trained and

licensed to diagnose presenting conditions, they would not $% \left(1\right) =\left(1\right) +\left(1\right)$

engage in invasive diagnostic procedures or treat all conditions.

The Legislature has authorized employers to require that treatment and $% \left(1\right) =\left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left(1\right) +\left(1\right) \left(1\right) \left$

supplies required to be provided to injured workers be received in whole or in

part from a managed care plan. Such plans frequently use a "gatekeeper" approach in which health care professionals authorized to assess, diagnose,

and treat an injured worker or refer the worker to another provider make initial decisions concerning the propriety of various treatments. The proposed rules do not mandate a "gatekeeper" approach, nor do they preclude

the managed care plan from utilizing a chiropractor to conduct the initial evaluation. The rules merely give managed care plans the flexibility to

their discretion to implement a gatekeeper approach and/or select the provider

who will conduct an initial evaluation. Other provisions of the proposed

rules require that the employee be afforded the $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

treatment with any type of provider and prohibit the plan from excluding any

type of provider from participation. See Minn. Rules pt. 5218.0100, subp. IE

and F(3). The failure of item F(1) of the proposed rules to require that

injured workers be allowed to choose chiropractors to perform the initial evaluation does not confl ict with the workers' compensation statutes. The

Department has shown that subpart 2F(1) is needed and reasonable as proposed.

39. HealthEast Care, Inc., raised questions regarding the interplay between subpart 1, items E and F. In its post-hearing comments, the Department clarified that item E identifies the types of providers and services which must, at a minimum, be included within the managed care plan

for it to be certified and requires that other specialty services be available

by referral. Item F identifies the types of health care providers that are

allowed to treat the employee as a primary treating health care provider. To

clarify the proposed rules, the Department modified item F(3) in its

post-hearing comments to provide that, following the initial evaluation, the employee must upon request be allowed to receive ongoing treatment from any participating health care provider in one of five enumerated groups (medical doctors, chiropractors, podiatrists, osteopaths, or dentists) if the provider,

"as the employee's primary treating health care provider," is available within

the mileage restrictions set forth in subitem (7) and offers appropriate treatment. The modification serves to clarify the proposed rule and does not

constitute a substantial change.

- 40. HealthPartners recommended that the Department add language to subpart IF(1) and (3) specifying that the managed care plan may determine, based on its standards of what is medically appropriate, what type of health care provider performs the initial evaluation in each case and which type of provider will be available to provide ongoing treatment. The Department declined to make the suggested changes. The rules are not rendered unreasonable by their failure to include the suggested language.
- 41. Subpart 1F(5) permits employees to change primary treating providers

within the managed care plan at least once without proceeding through the plan's dispute resolution process. BlueCross suggested that the rule be modified to require that the request for a change be made to the plan. The Department agreed that it would be reasonable to require the employee to notify the plan of the change of doctor for case management purposes and to enable the plan to assist in the change. Accordingly, the Department modified

the first sentence in subitem (5) following the hearing to provide that employees must be allowed to change primary treating providers within the managed care plan at least once "by making a request to the managed care plan

and without proceeding through the managed care plan's dispute resolution process." While the modification has been shown to be needed and reasonable and does not result in a rule that is substantially different from that originally proposed, it appears to the Administrative Law Judge that an understanding of the rule would be facilitated if it were revised slightly to

provide that "employees must be allowed to change primary treating providers

within the managed care plan at least once without proceeding through the managed care plan's dispute resolution process. In such cases, employees must

make a request to the managed care plan for a change in their primary treating

provider." The modification suggested by the Administrative Law Judge would clarify the rule and would not constitute a substantial change from the rule as originally proposed or from the rule as modified by the Department.

42. Subpart 1F(6) requires that employees be able to receive information

on a 24-hour basis regarding the availability of necessary medical services available within the managed care plan. The proposed rule permits this information to be provided through recorded telephone messages after normal working hours. Several commentators, including the Minnesota Chiropractic Association and the Minnesota Optometric Association, suggested that a

toll-free number be provided. The Department agreed with that suggestion and

made appropriate changes to item F(6). The availability of a toll-free number

will improve the ability of affected persons to obtain necessary Information regarding medical services available within the plan. The requirement that

such a number be provided will not impose an undue burden on the managed care. The modification proposed by the Department was made in response to comments at and after the hearing. No one objected to the suggested modification. The change has been shown to be needed and reasonable and does

not constitute a substantial change from the rules as originally proposed.

43. Subpart 1F(7) establishes geographic limitations for the allowable

distance s between the employee's ressidence or workp I ace and the off is central to be the substant of the substance of the substance α

evaluating and primary treating health care provider. If the employee lives

or works in the seven-county metropolitan area, the maximum distance is thirty

miles; if the employee's home and workplace are outside the seven-county area,

the maximum distance is fifty miles (hereinafter referred to as "the 30/50 restriction"). The proposed rules further provide that the managed care plan

may refer an employee to a provider outside of the mileage $\$ restriction $\$ if the

employee requires specialty services that are not available $% \left(1\right) =\left(1\right) +\left(1\right) =\left(1\right) +\left(1\right) +\left(1\right) +\left(1\right) =\left(1\right) +\left(1\right)$

restriction. The Minnesota Chiropractic Association, the Minnesota Optometric

Association, and the Minnesota Dental Association maintained that the 30/50

restriction imposed too great a burden on employees and proposed that a 15/25

restriction be imposed instead. The Minnesota Medical Association recommended

that the distance requirements be increased to ensure availability.

The Department asserts that the 30/50 restriction is similar to the distance requirements applicable to Health Maintenance Organizations (HMOs)

under applicable Department of Health rules. SONAR at $14.\ 2/\$ Following the

hearing, the Department modified the rule to add the following final sentence

to F(7): "If the employee is medically unable to travel to a participating

provider within the stated mileage restriction, the managed $% \left(1\right) =\left(1\right) +\left(1\right)$

refer the employee to an available non-participating provider to receive treatment for the injury if necessary." The rule as modified is needed and

reasonable to ensure that employees who are medically unable to travel within

the mileage restrictions obtain necessary treatment. It does not result in a

rule that is substantially different from that originally proposed. To clarify the new language, the Department may wish to consider deleting the phrase "if necessary" and referring instead to "necessary treatment for the

injury." This suggestion, if accepted by the Department, would not constitute

a substantial change from the rules as originally proposed.

44. Subpart IM of the proposed rules provides in part that "[a] managed

care plan may not prescribe treatment standards that disallow, in all cases,

treatment that Is permitted by the commissioner's [treatment] standards." The

Minnesota Chiropractic Association, the Minnesota Optometric Association, the

Minnesota Dental Association, and the Minnesota Medical Association recommended that the phrase, "in all cases," be deleted from the proposed rules. They argued that the phrase was ambiguous and that there should be no

exceptions to the Commissioner's standards. The Department explained in its

post-hearing submission that it included the phrase in the proposed rules in

order to "make it clear that case by case determinations of the necessity of

treatment are still appropriate. Thus, even though the treatment rules allow

up to 12 weeks of passive treatment before referral for a (sic] alternative

treatment is necessary, there may be individual cases where a referral is

travel distrance or time within the HMO's service area to the $\,$ nearest primary

care provider or general hospital provider be the lesser of 30 miles or 30 minutes, and that the distance or time to the nearest provider of all other $\frac{1}{2}$

health services be the lesser of 60 miles or 60 minutes. See Minn Rules pt.

4685.1010, subd. 3(c).

necessary sooner than 12 weeks, if it is apparent the employee is no benefitting from the treatment." Department's August 26, 1993, Submission at

4. The proposed rules are needed and reasonable to ensure that the plan does

not disregard the Commissioner's treatment standards in their entirety but does have the ability to deviate from the treatment standards in appropriate cases

Proposed Rule Part 5218.0200 - Coverage Responsibility of Managed Care Plan

Restrictions-on Employer or Insurer_Formed-Plans

45. Subpart 4 of proposed rule part 5218.0200 sets restrictions on the ability of employers and workers' compensation insurers to form managed care plans. As originally proposed, subpart 4A specified that a workers' compensation insurer may not own, form, or operate a managed care plan.

A permits self-insured HMOs or preferred provider organizations (PPOs) to apply for certification as a managed care plan, but provides that employees of

certified managed care plans may not be required to obtain services under the

plan. Thus, an employer that is in the business of providing managed care is

not precluded from offering its own services to its own employees, but employee participation in the plan in such situations must be voluntary. Subpart 46 of the rules as originally proposed required managed care plans to

disclose certain information in order for the Commissioner to determine on a case-by-case basis whether the managed care plan is owned, operated, or formed

by an insurer or employer. SONAR at 21. The information required to be disclosed included whether an insurer or employer had participated in the formation or certification of the plan; whether an insurer or employer was a director or other governing member, officer, agent, or employee of the plan; whether an Insurer or employer had any ownership interest or similar financial

or investment interest in the plan; or whether an insurer or employer has a contract with the plan that limits the ability of the plan to accept business

from others. Subpart 4C included definitions for the purposes of subpart 4.

Item C(2) defined "insurer" to include "any subsidiary, parent, or other related entity affiliated with the insurer or employer, including a third party administrator."

46. Subpart 4 of the proposed rules was the subject of numerous comments. State Fund Mutual supported the multi-factor control test set forth

in subpart 4B and urged that no one factor should be determinative. Joe wild

argued that the last sentence in subpart 46 was vague and should be deleted, and recommended that the Department permit another state agency to determine whether an applicant was in fact controlled by a workers' compensation insurer

or self-insured employer. Several commentators, including the American Insurance Association, Allan R. Syc of Kemper National Insurance Companies, and James Matthews, Lindquist & Vennum, on behalf of Intracorp/Ethix, argued that the blanket exclusion of all parents, subsidiaries, or affiliates of workers' compensation insurers regardless of whether the workers' compensation

Insurer controlled the entity applying for certification conflicted with the narrow exclusion set forth in Minn. Stat. 176.1351, subd. 1 (1992). In their view, it would be appropriate to preclude certification only where a workers' compensation insurer in fact controls the applicant.

The American Insurance Association urged the Department to modify the rules to permit workers' compensation insurers to own or form entities to

provide managed care services and merely prohibit such insurers from "being" a

managed care plans. HealthPartners argued that the statute should be interpreted to mean that an insurer or an employer may not require its employees to enroll in a manged care plan it forms and should not be interpreted to preclude insurers from forming or operating managed care

plans. HealthPartners also urged the Department to clarify the meaning of the

references to "employers" in subpart 4. OHMS asserted that the definition of

"insurer" set forth in subpart 4C(2) of the rules as originally proposed would

impose an undue burden on the Department by requiring the Department to "delve

endlessly into the meaning of the most complex corporate structures." \mathtt{OHMS}

and BlueCross urged that $% \left(1\right) =\left(1\right) +\left(1\right) +\left$

only if there was ten percent ownership or voting power. OHMS and BlueCross

recommended several modifications to the language of subpart 4. OHMS suggested the insertion of new language in item B which would merely have required applicants to disclose the name and address of each entity directly

or indirectly controlling, controlled by, or under common control with, the $\,$

managed care plan and to identify whether any entity disclosed is an insurer

or an employer whose employees could be required to obtain services under the plan.

 $4\ 7$ In its post-hearing comments filed on August 26, 1993, the Department accepted the suggestions of many of the commentators and made numerous modifications in the language of subpart 4. Subpart 4, as modified,

would provide as follows:

Subp. 4. Restrictions on employer or workers' compensation insurer

formed plans. Any person or entity, other than a workers' compensation insurer licensed under Minn. Stat. Chapter 79A,

or an

employer for its own employees, may apply for certification as a certified managed care plan. An entity licensed under Chapter 62C

or 62D or a preferred provider organization that is subject to chapter 72A is eligible for certification. An employee of a certified managed care plan shall not be required to obtain

services

under the plan. This item is not intended to limit cooperative efforts, whether by contract or otherwise, between a managed care

plan, employer, third party administrator and insurer to accomplish

the purposes of Minnesota Statutes, section 176 1351.

The Department revised item A of the rules as originally proposed, deleted most of item B, and eliminated the definitions previously set forth in item ${}^{\circ}$

C. The Department thus has chosen to strictly apply the statutory language

precluding workers' compensation insurers and employers for their own employees from applying for certification and no longer intends to engage in

an analysis of corporate relationships between the managed care plan, a

corporate affiliate of a workers' compensation insurer, or a third-party administrator. Department's August 26, 1993, submission at 17.

In explaining its post-hearing modification, the Department Indicated that "[p]ublic comment has illustrated that any attempt to expand this definition would be extremely difficult to implement and in many case would

likely be inconsistent with the legislative intent." id. The Department

stressed that the Legislature had expressed its intent that the Commissioner

" proceed with certifying managed care organizations as expeditiously as

possible" and had specified that "[a]ny rules or procedures the commissioner

adopts must be designed to assist in the formation of managed care organizations while ensuring quality managed care to injured employees." 1992

Laws of Minnesota, Ch. 510, Art. 4, Sec. 25. The Department points out that

TPAs are separately licensed and frequently involved in the workers' compensation system and that insurance companies are commonly part of an overall system of related corporations. The statute, however, does not mention TPAs or corporate affiliates of workers' compensation insurers.

Department reasoned that, if the Legislature had meant to exclude entire groups with experience in workers' compensation managed care, it would have

stated its intention more clearly.

The Department now believes that "[i]t is not likely that the legislature

intended these intricate relationships to be dissected and analyzed by the Department in determining what entities constitute a workers' compensation insurer." id. After reviewing the public comments and the suggestions for

imposing control tests submitted during the rulemaking process, the $\mathsf{Department}$

concluded that any attempt it made to distinguish between complex corporate

relationships would in fact frustrate the intent of the law. The Department

asserts that the modifications proposed will afford greater flexibility to managed care plans to implement innovative and effective programs and allow

experimentation with different forms and organizations. The Department further notes that the provisions authorizing revocation or suspension of certifications and the dispute resolution mechanisms available to employees

will encourage TPAs and affiliates of insurers to provide appropriate treatment.

48. The governing statute provides that "[a]ny person or entity, other

than a workers' compensation insurer or an employer for its own employees, may

make written application" for certification as a managed care organization.

Minn. Stat. 176.1351, subd. 1(1992). As discussed in Finding 28 above,

this is a narrow exception. Because there is no explicit expression of legislative intent to expand the prohibition to encompass TPAs or affiliates

of workers' compensation insurers, it is reasonable for the Department to decide that it is not appropriate to impose a more restrictive approach. The

Legislature did not mandate that the Department apply a "control" test or analyze the interrelationships between various corporate entities, and it would not be proper for the Administrative Law Judge to require such an approach in light of the language of the statute. With the exception of the

language discussed in Finding 49 below, the proposed rules as modified are

found to be in accordance with the governing statute and are determined to be

needed and reasonable to preclude the entities mentioned in the $% \left(1\right) =\left(1\right)$ statute from

obtaining certification and more accurately describe the $\,$ HMOs $\,$ and $\,$ preferred $\,$

provider organizations that are eligible to apply for certification.

The Judge further finds that the rules as modified are not substantially

different from the rules that were originally proposed. Minn. Stat. 14.15,

subd. 3 (1992), In deciding whether a proposed final rule is substantially

different, the Administrative Law Judge must "consider the extent to which it

affects classes of persons who could not have reasonably been expected to comment on the proposed rules at the rulemaking hearing, or goes to a new subject matter of significant substantive effect, or rakes a major substantive

change that was not raised by the original notice of hearing in such a way as

to invite reaction at the hearing, or results in a rule fundamentally different in effect from that contained in the notice of hearing." Minn.

Rules pt. 1400.1100, subp. 2 (1991). The rules as originally proposed would

have precluded third-party administrators and parents, subsidiaries, and other $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

affiliates of workers' compensation insurers from obtaining certification and

would have required applicants to submit information concerning their relationships with such entities. During the hearing and in post-hearing comments, the Department admitted that there were legitimate questions regarding the meaning of the governing statute and interested persons alleged

that the Department's proposed rules were unnecessary, unreasonable, or contrary to the statute. Interested persons were thus placed on notice of the

possible outcomes under consideration by the Department. The modifications made to the rules affect the same classes of persons as the original rule (now

permitting at least some of them to apply for certification and no longer requiring the submission of "control test" information). The rule as modified

involves the same subject matter as the original rules and does not result in

a rule that is fundamentally different in effect from the rule as originally

proposed. Accordingly, the Judge finds that there has been no substantial change. 3/

49. The language the Department sought to retain from former item B of subpart 4 was modified to read as follows:

This item Is not intended to limit cooperative efforts, whether by contract or otherwise, between a managed care plan, employer, third party administrator and insurer to accomplish the purposes of Minnesota Statutes, section 176.1351.

This sentence is not a rule, but a statement of intention. As such, it cannot

be adopted as rule language. Minn. Stat. 14.02, subd. 4 (1992), defines a

 $\,$ I/ $\,$ The Judge is concerned that the Department did not make this extensive modif I cation In its proposed ru Ies unti I I ate in the after noon on

August 26, 1993, the date on which the five-day reply period ended $\,$ and $\,$ the record closed in this matter. As a consequence, it was not $\,$ possible $\,$ for other

interested persons to respond to the modifications and provide the $\,$ Judge with

the benefit of their views. The Administrative Procedure Act does not pre clude agencie s from modifying t he I r proposed rule s dur Ing the f Tve-day

reply period and the Department's modifications were not improper in any

sense. The five-day reply period is, however, typically used to respond to

new information received during the twenty-day period and accept or reject suggestions for change made during the twenty-day period. The Judge is aware

t ha t many of t he comme n t s submitted by I n tere sted member s of t he pub I I c du ring

t he twe nty-day pe r iod we re filed late on t he twetwentieth day and unde r s t and s

that it would not have been possible for the agency to absorb and respond to

such comments until the five-day reply period. However, the restrictions on

managed care plans formed by workers' compensation insurers, self-insured employers, and TPAs were the subject of extensive debate at the hearing and throughout the twenty-day period. It would have furthered the purposes of

the public rulemaking proceeding if the Department had submitted these major

modifications during the twenty-day period or, at a minimum, at an earlier point in the five-day reply period.

rule as "every agency statement of general applicability and future effect

Pursuant to Minn. Stat. 14.38, subd. 1 (1992), every properly

promulgated rule has the force and effect of law. It is not possible to

afford a statement of intention the force and effect or law or treat it as a $\hspace{0.1in}$

binding statement of general applicability and future effect. Since the

language conflicts with the statutory definition of a rule, it is defective

and may not be included in the Department's managed care rules. To cure the

defect, the Administrative Law Judge suggests that the sentence must be

deleted or, in the alternative, revised along the following lines: "This item

does not restrict cooperative efforts, whether by contract or otherwise,

between a managed care plan, employer, third party administrator, and insurer

to accomplish the purposes of Minnesota Statute section 176.1351."
The

suggested language clearly states what the Department intends, expresses a

standard for application in specific cases, and does not constitute a substantial change from the language originally proposed.

Subpart_5_-_CoverAge

 $50.\$ Item 8 of subpart 5 indicates that employees who provide notice of

their injury to the employer before the effective date of coverage by the

managed care plan may continue to treat with a non-participating provider who

has been treating the injury until the employee requests a change of doctor.

Mark Olive, Sieben, Grose, Von Holtum, McCoy & Carey, argued that there is no

statutory authority for the Department's attempt to treat individuals who

request a change of physicians in a manner different than other injured

workers with compensable injuries that predate managed care coverage. $\ensuremath{\mathsf{Mr}}$

Olive further asserts that the Department has not established the need for or

reasonableness of such a provision. In response, the Department argued that

the Legislature's expression of the urgent nature of the need for managed care

is consistent with applying managed care to future treatment of employees

regardless of the date of their injury. The Department also asserts that,

even in the absence of an express statement of intention, the law may be

applied to all dates of injury if the employee's right to compensation is not

restricted and the liability of the employer is not enlarged.

The approach taken in the proposed rules is consistent with $\mbox{Minn.}$ Stat.

176.1251, subd. 2(8) (1992), which permits an employee to continue treating

with a doctor with whom the employee has a previous treating relationship.

Once the employee requests a change of physician, that statutory provision no

longer applies. The employee would remain entitled to all treatment that is

reasonably required to cure or relieve the employee of the effects of the

injury. See Minn. Stat. 176.135, subd. l(f) (1992). The proposed rule

would not bring about a substantive change in the employer's liability or in

the benefit received by the employee $\,$ but $\,$ would $\,$ merely $\,$ authorize $\,$ a change $\,$ in

the manner in which the medical benefit would be delivered to the employee.

see Tri-State Insurance Co. v Bouma 306 N.W.2d 564 (Minn. 1983); Sherman v.

Whirlpool , 386 N. W 2d 221 (Minn. 1986); Nelson v. Mid-Minnesota Women's Center, 40 W.C.D. 580 (WCCA 1988). The Judge concludes that the coverage of

previously-injured employees under the $\mbox{managed}$ care \mbox{plan} after they request a

change in doctor is not contrary to the governing statute but instead furthers

the express intention of the 1992 legislation. The Department has shown that

this approach is needed and reasonable.

must

51. BlueCross suggested that the first sentence of item B as originally proposed be modified to clarify that the non-participating provider

comply with rule part 5218.0500 and eliminate potent I a I conflict with the Ias t

sentence of the item. Following the hearing, the Department modified the language in item B in response to BlueCross' comments. As modified, the proposed rule provides as follows:

If the employer received notice of the injury before the effective date of the managed care plan contract, the employee may continue to treat with a non-participating provider who has been treating the injury until the employee requests a change of doctor. At that time, further services shall be provided by the managed care plan according to part 5218.0100, subpart 1, Item F, subitems (2) and (3). Services by health care providers who are not participating providers must be delivered according to part 5218.0500.

The modification reduces ambiguity in the Item, is responsive to public comment, and does not result in a rule substantially different from the rule as originally proposed.

PrppQsed Rule Part _5218.Q25Q_- NQtice to Employee by_Employer

52. Subpart 5A of proposed rule part 5218.0200 provides, inter Alia, that "[aln employee may not be required to receive medical services under a

managed care plan until the notice required by part 5218.0250 is given to

employee." Proposed rule part 5218.0250 prescribes the content of the posted

and individual notices that trigger an injured employee's participation in the

managed care plan. The notices must contain, among other things, information

relating to the effective date of coverage by the managed care plan; the contact person and telephone number of the employer, the managed care plan,

and the Department; the scope of available treatment; how the employee may access care under the plan; and circumstances under which the employee is not

required to receive services from a health care provider who is $% \left(1\right) =\left(1\right) +\left(1\right) =\left(1\right) +\left(1\right) +\left(1\right) =\left(1\right) +\left(1\right) +\left($

the managed care plan.

Commentators suggested that the Department exempt from the notice requirement all employers who were enrolled in managed care plans prior to

effective date of the rules, incorporate the toll-free number requirement, and

clarify the reference to "after a specified date" in item A. Following

hearing, the Department made several modifications in the proposed rule. The

Department modified the second and third sentences in the opening paragraph of

the proposed rule to provide as follows: "For employees enrolled after the

effective date of these rules, this individual notice must be given at the time of enrollment. The notice must also be offered to an employee when the employer receives notice of an injury." The Department revised item A to provide that the notice must include the following information:

A. that the employer has enrolled with the specified managed care plan to provide all necessary medical treatment for workers' compensation injuries. An employee with an injury prior to enrollment may continue

of subpart 1 further require the submission to the Commissioner of "[n]ew types of agreements between participating health care providers and the managed care plan, which shall not be effective until approved by the commissioner," and contracts between the managed care plan and any entity that

performs some of the functions of the managed care plan. These reporting requirements are intended to offer the Department an opportunity to review the

agreements between the entities involved in the delivery of managed care services in order to enable the Department to assess whether the managed care plan will be able to fulfill its responsibilities and whether the arrangements

conform with applicable statutes and rules. In addition, the Department intends to computerize the coverage information and make that information available to employees. SONAR at 27. The Department has shown that it is needed and reasonable to require the submission of this information in order

to ensure compliance.

 $\mbox{\sc HealthEast}$ Care, Inc., commented that it was unclear what $\mbox{\sc was}$ intended by

the reference in item B of subpart I to "new types of agreements" and suggested that the Department clarify this language. The Department did not

address this comment in its post-hearing submissions. It appears clear that

the language is intended to refer to any agreement between participating health care providers and the managed care plan that is not identical to the

agreement previously submitted to the Department for review as part of the application process. See proposed rule 5218.0100, subpart I.E.(1). The Administrative Law Judge does not find subpart 1B to be unduly vague in this

regard. Should the Department wish, it may clarify the language of Item B by revising it to refer to "agreements between participating health providers and

the managed care plan that are not identical to the agreements previously submitted to the Department under part 5218.0100, subpart I.E.(1), which shall

not be effective until approved by the commissioner." Such a modification would not constitute a prohibited substantial change.

SubpArt_2 - Annual_Reporting

55. To maintain its certification, a managed care plan must file current

listings of participating providers; a summary of sanctions taken against providers; a summary of peer review, utilization review, complaints, and dispute resolution proceedings; "or, a report of educational opportunities offered to participating providers and a summary of attendance. A \$400 foo is

required at the time of submission of this annual report. State Fund Mutual

commented that the "or" in subpart 2C should be corrected to "and."

Following the hearing, the Department modified subpart 2A to require the submission of "a current listing of participating health care providers,

including provider names, types of license, specailty, business address, telephone number, and a statement that all licenses are current and in good standing." This modification deleted a reference to an outdated citation from

the emergency rules and does not constitute a substantial change. The Department has demonstrated that it is needed and reasonable to require the submission of the information identified in items A through D of subpart 2. The Department has further shown that the amount of the fee is needed and reasonable and that the statutory requirements for adopting a fee have been met.

The language of the proposed rule is defective, however, in that it retains the word "or" at the end of item C, thereby rendering the rule

unreasonable. It is likely that this was simply a typographical error in the

proposed rules. As currently.drafted, however, the rule might be construed to

permit managed care plans to pick and choose which of the four categories of

information they will file each year. The Department has failed to demonstrate the reasonableness of such an approach. To correct this defect.

the Department should change the word "or" to "and." Such a modification will

serve to clarify the reporting requirements and will not result in a rule

is substantially different from the rule as originally proposed.

Plan Amendments

56. Subpart 3 of the proposed rules requires the managed care plan to

report amendments to contracts with participating health care providers, amendments to contracts between the plan and another entity performing functions of the managed care plan, and any other amendments to the managed

care plan as certified. As originally proposed, item ${\tt C}$ would have required

that the plan report "changes in the plan's ownership, organizational status

or affiliation with an insurer, employer, or third party administration (sic]

under part 5218.0200, subpart 3." In its August 26, 1993, submission,

Department proposed to delete item C in keeping with its decision to remove

TPAs from the definition of "insurer" and delete the control tests. Consistent with the analysis set forth in Findings 28 and 48 above, the Administrative Law Judge finds that the deletion of item C comports with he

governing statute, is needed and reasonable, and does not constitute a substantial change.

HealthEast Care, Inc., objected to the additional fee $\,$ of \$150 required

for the filing of plan amendments. Information submitted by the Department

shows that the estimated costs involved in the Department's review of plan

amendments approximates the \$150 fee set forth in the proposed rules.

Department has satisfied the requirements of Minn. Stat. 16A.128 and 16A.1285 with respect to the adoption of fees and has demonstrated that the

fee is needed and reasonable.

Proposed-Rule Part 5218.0500 - Health-Care Providers_who_Are Not-Participating

Health Care Providers

Subpart 1 - Authorized Services

57. Proposed rule part 5218.0500 sets forth the circumstances under

which an employee may receive services outside of the managed care plan. As

originally proposed, the introductory language of subpart I provided, inter

Ilia, that the employer or insurer is required to notify the managed care plan

of treatment by nonparticipating health care providers under the rule provisions and indicated that "the managed care plan, employer, or nsurer

must initiate the contact with the nonparticipating provider. $\ ^{\circ}$ Subpart 2 of

the proposed rules requires that the nonparticipating provider must $% \left(1\right) =\left(1\right) +\left(1\right)$

comply with the managed care plan treatment standards, utilization review,

,peer review, dispute resolution, and billing and reporting procedures and agree to refer the employee to the managed care plan for specialized services.

The Minnesota Medical Association suggested that language be $% \left(1\right) =\left(1\right) +\left(1\right$

proposed rules requiring nonparticipating providers to be informed of all of

the requirements and obligations. BlueCross similarly suggested that the

managed care plan, employer, or insurer be required to explain the rules for

continued treatment of the employee. The Department agreed with these suggestions and added the following additional sentence to the end of the introductory language in subpart 1: "The managed care plan must explain its

requirements and procedures to the nonparticipating health care provider, and

must provide the plan's toll-free number through which the nonparticipating provider may obtain information about the plan's requirements and procedures

and other information specified in part 5221.0100, subp. 1, item L." The introductory language of subpart 1, as modified, is needed and reasonable

ensure that proper information is received by all parties regarding treatment

by a nonparticipating provider. The modification made by the Department is responsive to public comment and does not render the final rule substantially

different from the rule as originally proposed.

58. As originally proposed, item A of subpart I provided as follows:

A nonparticipating provider may deliver services to an employee if the health care provider maintains the employee's medical records, has a documented history of treatment of that employee at least twice in the two years before the date of injury, whether for a work-related condition or not, and so long as the provider complies with Minnesota Statutes, section 176. 1351, subdivision 2, clause (8). A documented history of treatment does not include evaluations for no or minimal compensation or treatment of an injury before notice of the injury is given to the employer. The employee must promptly provide the insurer with copies of medical records documenting the previous treatment. The insurer must treat the medical records as private data. If the employee requests a change of doctor, further services shall be provided by the managed care plan according to part 5218.0100, subpart 1, item F, subitems (2) and (3).

Several interested persons objected to item A and urged that it be modified. The Minnesota Medical Association, the Minnesota Chiropractic Association, and

the Minnesota Dental Association expressed concern about the mandated disclosure of confidential medical records and recommended that the rules simply require the submission of written signed documentation or other evidence of previous treatment. John Engberg, Peterson, Engberg & Peterson, and Mark Olive, Sieben, Grose, Von Holtum, McCoy & Casey, asserted that the standard of two visits in two years is unreasonable and contrary to the provisions of the managed care statute. State Representatives Patrick Beard,

Irv Anderson, Jim Farrell, Alice Johnson, Walter Perlt, Tom Rukavina,

Sekhon, David Batttaglia, Thomas Huntley, Mary Murphy, James Rice, John Sarna

and Stephen Wenzel also argued that the standard is too restrictive and

distorts the "family doctor" concept contained in the $% \left(1\right) =\left(1\right) +\left(1$

of the Legislature argued that, while the standard of two visits $% \left(\frac{1}{2}\right) =\frac{1}{2}\left(\frac{1}{2}\right) +\frac{1}{2}\left(\frac{1}{2}\right) +\frac{1}{2}\left($

expressed in the emergency managed care rules was also probably too restrictive, that standard at the very least should be retained in the permanent rules. State Fund Mutual expressed support for the standard in the

proposed rules of two visits in two years and indicated that it was a more

reasonable time frame than the standard utilized in the emergency managed care

rules. State fund Mutual also recommended that the word "promptly" be replaced with "within two weeks of the initial request for treatment" to avoid

delays. BlueCross suggested that additional language be included in item A to

eliminate possible confusion between item A of this rule and rule part 5218.0200.

After the hearing, the Department modified the third sentence of item A to reflect its agreement with certain of the above comments. As modified, the

third sentence of item A provides as follows: "The employee must within 10 calendar days of notice to the employer of an injury provide the insurer with

copies of medical records or a letter from the health care provider documenting the dates of the previous treatment." This modification does not

constitute a substantial change and has been shown to $% \left(1\right) =\left(1\right) +\left(1\right) =\left(1\right) +\left(1$

to clarify the time limitations, conform the rule to the medical reporting standards of proposed rule 5221.0410, guard against unwarranted intrusion Into

private medical records, and maintain the efficiency of the system. No statutory rights are infringed by those limitations.

The Department declined to make further changes in item A With respect

to the standard of two visits in two years, the Department argued that the Commissioner has the authority to implement and make more specific the workers' compensation law under Minn. Stat. 176.83, subd. 1 (1992), and that

the Commissioner is specifically granted authority under Minn. Stat. 176.1351, subds. 2(12) and 6 (1992), to adopt rules to implement the managed

care law. The Department contends that the proposed rule is reasonable to ensure that there is a current, on-going relationship between the doctor and patient. In its SONAR, the Department justifies its approach as follows:

[I]f the employee has not seen the provider twice in the past two years, the relationship is remote enough that the provider will not have current knowledge of employee's medical status, and the relationship is not likely of a nature that the employee would benefit from care with that provider more than care with a medical provider who specializes in workers' compensation treatment. This rule attempts to balance competing benefits, but some limitation is necessary. While the statute is not specific as to what constitutes a previous treating provider, it cannot be read to qualify any previous health care provider, because everyone has seen a health care provider at some point in time.

SONAR at 30. At the hearing, the Department indicated that it had decided to make the rule more restrictive than the emergency rule for several reasons,

including the Importance of getting an employee into a managed care plan, the

Department's feeling that there is "somewhat of a relationship" between a doctor and patient if the patient has seen the doctor twice in the previous two years, and the Department's apparent assessment that personal rapport between the doctor and patient is lacking if the patient has not visited the doctor with that level of frequency. T. 267-68.

The managed care statute provides that an injured worker may "receive compensable treatment from a health care provider who is not a member of the

managed care plan, if that provider maintains the employee's medical records

and has a documented history of treatment with the employee $\tt Minn\,.$

Stat. 176.1351, subd. 2(8) (1992). While the Department has the authority

to promulgate rules that implement the provisions of the managed care statute

and other provisions of the workers' compensation laws, the two-visit/two-vear

standard set forth in the proposed rules places undue restrictions on the statutory right of an employee to continue an established relationship with a

health care provider which are not within the language of the statute. Under

the proposed rules, employees who cannot meet the two-visit/two-year standard $% \left(1\right) =\left(1\right) +\left(1$

would not have an opportunity to provide evidence that other situations--e.g.

eight visits during the previous ten years or a lack of recent visits due to $\ensuremath{\text{to}}$

good health or temporary relocation--should be found to constitute a "history

of treatment" within the meaning of the statute.

The proposed rules would significantly narrow the scope of the right granted by Minn. Stat. 176.1351, subd. 2(8) (1992) to receive compensable

treatment from a health care provider with whom the employee has a documented

history of treatment. Agencies do not have the authority to promulgate rules

that narrow the statute. United Hardware Distributing Co. v. Commissioner of

Revenue, 284 N.W.2d 820 (Minn. 1979). Agencies also lack statutory authority

to adopt rules which significantly limit substantive rights granted by statute. While the Legislature may accord the agency discretion in implementing or administering a law, the Legislature "ray not give [the agency

head] authority to determine what the law shall be or to supply a substantive

provision of the law which he thinks the legislature should have included in $% \left(1\right) =\left(1\right) +\left(1\right$

the first place." Wallace v. Commissioner of Taxation, $184\ \text{N.W.2d}$ 588, 594

(Minn. 1971). 511 also McGuire v. Viking TQol & Die Co., 104 N.W.2d 519, 528

(Minn. 1960) ("It is axiomatic that an administrative body can neither make

nor change substantive law. It may adopt administrative rules, but in doing

so cannot change existing, or $\mbox{\sc make}$ $\mbox{\sc new, law"}).$ The proposed rules thus are

found to be defective because the Department has exceeded its statutory authority.

This does not mean that the Department must abandon the two-visit/two-year rule entirely, however. The Department may specify in the rule that

situations in which the employee has seen the provider two times in two years

will be deemed to satisfy the statutory standard, as long as employees who do

not meet the two-visit/two-year standard are afforded an opportunity to demonstrate that a history of treatment with the health care provider in fact

does exist. The Administrative Law Judge suggests that the following language

be used to correct the defect in the proposed rules:

A nonparticipating provider may deliver services to an employee if the health care provider maintains the employee's medical records, has a documented history of treatment of that employee, whether for a work-related condition or not, and so long as the provider complies with Minnesota Statutes, section 176.1351, subdivision 2, clause (8). The requirement of a history of treatment will be deemed to be satisfied if the employee documents that the employee has had at least two visits with the

provider within the two years before the date of the injury for care other than evaluations for minimal or no compensation or treatment of an injury before notice of the injury is given to the employer. Employees who have a history of treatment with a health care provider that does not meet the standard set in this item may apply for approval with the managed care plan. If that approval is denied, the employee may appeal the denial under the method set out in subpart 3. The employee must, within 10 calendar days of notice to the employer of an injury, provide the insurer with copies of medical records or a letter from the health care provider documenting the dates of the previous treatment. [Remainder of the item unchanged)

The suggested language removes the inappropriate limitation placed on the

employee's right to have care provided by a professional with whom the employee has an documented history of treatment while retaining, for administrative convenience, a standard under which employees will be deemed to

have made an appropriate showing of a history of treatment. The introductory

paragraph in subpart I and item A of the proposed rule, with the $\operatorname{modifications}$

discussed in this Finding, is needed and reasonable. The modifications made

by the Department and suggested by the Administrative Law Judge are needed and

reasonable to clarify the intent of the rule, avoid the forced disclosure of irrelevant private medical information, and correct defects in the proposed rule. The modifications do not result in a rule that is substantially different from that originally proposed.

59. Following the hearing, the Department modified item D of subpart 1 to specify that "[a] nonparticipating provider may deliver services to an employee when the employee has received treatment for a claimed injury from a nonparticipating provider under part 5218.0200, subpart 5, item B, and item D where liability for the injury is admitted or established later than 14 days after the employer received notice of the injury." The modification was made to clarify that nonparticipating providers who continue to treat an employee for an injury which occurred prior to the managed care contract are subject to

the requirements and procedures of the managed care plan. The modification was made in response to recommendations that the intent of the rule be clarified and is consistent with other provisions of the proposed rules. Item

D of the proposed rules as modified has been shown to be needed and reasonable, and the modification does not constitute a substantial change.

Proposed Rule part 5218.0600 - Charges and Fees

60. Proposed rule part 5218.0600 requires that billings for medical services under a managed care plan be submitted in the format specified in applicable rules, that payments be made in accordance with timeframes and procedures established by statute and rule, and that the maximum amounts conform to the fee schedule set in the Department's rules. The last sentence

of the proposed rule part prohibits managed care plans from requiring a health $% \left(1\right) =\left(1\right) +\left(1\right) +\left($

care provider to accept a lesser payment or pay a fee as a condition of participating in the plan or receiving referrals from the plan. Several interested parties, including the Minnesota Medical Association, Twin Cities

Managed Care, and HealthEast Care, Inc., supported the proposed rule's prohibition against the discounting of fees beyond the levels specified in the

fee schedule, arguing that the proposed relative value fee schedule already

reflects reduced levels of reimbursement. Twin Cities Managed Care asserted

that permitting discounting of fees would unfairly benefit large provider organizations and have a negative impact on care to injured workers.

Other

commentators, including the American Insurance Association, HealthPartners,

and Kemper National Insurance, objected to the limitation and asserted that

managed care plans should be allowed the flexibility to negotiate fee arrangements with providers in order to achieve additional cost savings, consistent with the intent of the Legislature in enacting the 1992 legislation.

The Department declined to modify the proposed rule in response to public

comment. In its SONAR, the Department points out that the Legislature required that the relative value fee schedule reflect a 15 percent overall

reduction from the 1991 medical fee schedule. Given these already reduced

levels of reimbusement, the Department "determined that to permit further reduction of reimbursement to providers could compromise the delivery of medical services and possibly limit the number of quality providers available

to participate in managed care." SONAR at 32. The Department also argues

that the costs of administering the plan should be negotiated between insurers

and managed care plans and that providers should not be required to subsidize

administrative costs. id. The Administrative Law Judge concludes that the

Department has shown that proposed rule part 5218.0600 is needed and reasonable to provide appropriate standards for charges and fees without adversely affecting the quality of the care provided.

Proposed .Rule Part 5218.0750 - Utilization Review and Peer Review

61. Proposed rule part 5218.0750, subparts I and 2, require managed care

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plans to implement a system for peer review and a program for utilization review. The proposed rules require that the peer review system include at

least one health care provider of the same discipline being reviewed. In its

application for certification, the managed care plan must describe how the

providers will be selected for peer review, the nature of the review, and how

the results will be used, and also describe the data that will be collected

for utilization review, how the data will be analyzed, and how the results will be applied to improve patient care and increase the cost effectiveness of treatment.

Many commentators, including the Minnesota Chiropractic Association, the Minnesota Optometric Association, the Minnesota Dental Association, the Minnesota Medical Association, and Ann Barkley, a doctor of chiropractic, recommended that the peer review and utilization review requirements be modified. The suggestions for modification of the provisions focused upon the asserted need for the proposed rules to provide at least minimum standards for such reviews. With respect to the peer review provision, commentators suggested that subpart I require that the review be conducted by professional associations or by otherwise neutral parties who hold no financial interest in

the plan or the provider; provide that a panel of reviewers must include non-participating providers; and specify the qualifications for those participating in the review to ensure that peers are in fact conducting the

review. In addition, BlueCross suggested that the second sentence of subpart $% \left(1\right) =\left(1\right) +\left(1\right$

1 be modified to provide that the peer review must include at least one health

care provider of the same discipline being reviewed "or similar general specialty as typically manage the medical conditions, procedure or treatment

under discussion" to be consistent with standards established by the National

Utilization Review Accreditation Commission. With respect to the utilization

review provision, commentators suggested that subpart 2 set forth specific minimal standards such as those contained in the Minnesota Utilization Review

Act, Minn. Stat. 62M.01 (1992), and specify how the review will be monitored

by the Department.

The Department declined to make any of the suggested changes. The Department pointed out that, while HMOs that are also managed care organizations may be subject to the Utilization Review Act, the Act specifically exempted from coverage workers' compensation health benefit plans. See Minn. Stat. 62M.02, subd. 12(8) (1992). The Department stressed that the managed care statute does not refer to the Utilization Review Act but merely requires that managed care plans provide "adequate methods of utilization review and peer review and dispute resolution to prevent inappropriate, excessive, or not medically necessary treatment" and that the plan must "exclude participation in the plan by those individuals who

violate these treatment standards." Minn. Stat. 176.1351, subd. 2(4) (1992). The Department asserts that these statutory provisions expressly authorize the managed care plan to perform the peer and utilization review functions. The Department further argues that the approach taken in the proposed rules affords the managed care plan flexibility in implementing the

peer and utilization review functions and that a rigid formula would be inappropriate because it would not encourage creativity and positive change.

In addition, the Department emphasized that there are several other mechanisms

to ensure that quality care is available to employees, including the dispute

resolution system.

A rule is not unreasonable simply because another, perhaps more reasonable, choice could have been made. age, e.g., Federal Security Administrator v. Quaker Qats Co., 318 U.S. 218, 233 (1943); Pitts v-Perluss,

27 Cal. Rptr. 19, 377 P.2d 83, 58 Cal. 2d 824 (1962). The Department has shown that it has a rational basis for its selection of the approach taken in

the proposed rules and that the proposed rules are logically related to the ends sought to be achieved by the statute. Broen Memorial Home $\,v.\,$ Minnesota

Department os Human Services , 364 N.W.2d 436, 440 (Minn. Ct. App. 1985); Blocher Outdoor Advertising Co. v. Minnesota Department of-Transportation, 347

N.W.2d~88,~91~(Minn.~Ct.~App.~1984). The approach does not conflict with any

statutory directive. The Department will have some oversight over the peer and utilization review methods selected by the managed care plan since the

specific procedures to be followed must be set forth in the plan's application

for certification and the annual report filed by the plan must provide information regarding sanctions taken against providers and summarize the peer

review, utilization review, complaints, and dispute resolution activity. See

rule part 5218.0300, subpart 2. There is no indication that peer or utilization reviews are likely to be conducted improperly by managed care plans if performed by their employees. The Department's choice of in-house peer review and utilization review has been shown to be needed and reasonable.

Proposed Rule Part 5218.000760 - Medical Case Management

62. Subpart I of proposed rule 5218.0760 provides, lnter alia, that a "medical case manager must monitor, evaluate, and coordinate the delivery of

quality, cost effective medical treatment, and other health services needed by

an injured employee, and must promote an appropriate, prompt return to work." As originally proposed, subpart I further required that the managed care plan describe in its application for certification "how employees will be selected for case management, the services to be provided, and who will provide the

services." Subpart 2 requires a medical case manager to be a licensed or

registered health care professional with at least one year's experience in

workers' compensation.

State Fund Mutual commented that the requirement that the plan describe "how employees will be selected for case management" was unclear. Following the hearing, the Department modified the rule to refer to "how injured employees will be selected for case management." The modification clarifies

the intent of the rule and does not result in a substantial change.

Mark Olive, Sieben, Grose, Von Holtum, McCoy & Carey, questioned the

statutory authority for the creation of a "new player" in workers' compensation. BlueCross, Twin Cities Managed Care, and Kevin McCarthy, Occupational Medicine Coordinator for Sioux Valley Hospital, criticized the

experience standard for $\mbox{medical}$ case $\mbox{managers.}$ BlueCross $\mbox{recommended}$ that the

rule be modified to require that the case manager have prior experience in

managing patient medical care and that at least twenty percent of the case

managers used by a managed care plan have at least one year's experience. ${\tt Mr.}$

 $\ensuremath{\mathsf{McCarthy}}$ indicated that it is unnecessary to require one year's experience in

workers' compensation and asserted that the Department's rule will exclude

experienced case managers who have not been involved in the workers' compensation system. Mr. McCarthy urged that individuals who are Qualified

Rehabilitation Consultants or have a masters degree in vocational rehabilitation and are certified as Certified Rehabilitation Consultants or

Certified Insurance Rehabilitation Specialists be deemed to be qualified to

serve as a medical case manager. Twin Cities Managed Care suggested that the

rules require that each plan have at least one RN, COHN, OTR or PT, CIRS/CRC/CCM or eligible person with two years experience in workers' compensation who would be responsible for oversight of cases. It also recommended that the Department require plans to offer a choice of at least

three case managers, establish continuing education guidelines, and mandate at

least one case manager per 3,000 claims/year.

The Department declined to make any of the suggested modifications to

subpart 2. The Department pointed out that Minn. Stat. 176.1351, subd. 2(6)

(1992), requires that the managed care plan provide "aggressive case management" and "provide a program for early return to work." The statute

does not require that such functions be performed by a QRC. The Department

argued that managed care plans must provide case management and return to work

programs from a medical perspective and not from the vocational perspective

provided by QRCS. In its SONAR, the $\mbox{\it Department}$ indicated that the $\mbox{\it medical}$

case manager will have a critical role in coordinating medical treatment and

facilitating the employee's return to work and that this job thus "should be

entrusted to someone who is knowledgeable about injuries and medical treatment

and has had at least one year's experience in an area of workers' compensation. This may include a variety of experiences, such as treating

injured employees or workers' compensation case management." SONAR at 34.

Finally, the Department emphasized that subpart I of the rule anticipates cooperation with a QRC and that a QRC with a medical background would not be

precluded from being a case manager.

The medical case management approach is consistent with the governing statute and is not otherwise improper. The Department has shown that the one-year experience requirement imposed by the proposed rules with respect to

medical case managers is needed and reasonable to ensure aggressive case management and the facilitation of an early return to work.

Based upon the foregoing Findings of Fact, the Administrative Law Judge makes the following:

CONCLUSIONS

- 1. The Minnesota Department of Labor and Industry gave proper notice of this rulemaking hearing.
- 2. The Department has substantially fulfilled the procedural requirements of Minn. Stat. 14.14, subds. 1, la, and 2 (1992), and all other procedural requirements of law or rule so as to allow it to adopt the proposed rules.
- 3. The Department has demonstrated its statutory authority to adopt the proposed rules, and has fulfilled all other substantive requirements of law or rule within the meaning of Minn. Stat. 14.05, subd. 1, 14.15, subd. 3, and 14.50 (i) and (ii) (1992), except as noted in Findings 29, 49, 53, and 58 above.
- 4. The Department has demonstrated the need for and reasonableness of the proposed rules by an affirmative presentation of facts in the record within the meaning of Minn. Stat. 14.14, subd. 2 and 14.50 (iii) (1990), except as noted in Finding 55 above.
- 5. The additions and amendments to the proposed rules which were suggested by the Department after publication of the proposed rules in the State Register do not result in rules which are substantially different from the proposed rules as published in the State Register within the meaning of Minn. Stat. 14.15, subd. 3 (1992), and Minn. Rules pts. 1400.1000, subp. I and 1400.1100 (1991).
- 6. The Administrative Law Judge has suggested action to correct the defects cited at Conclusions 3 and 4 as noted at Findings 29, 49, 53, 55, and 58.

- 7. Due to Conclusions 3, 4 and 6, this Report has been submitted to the Chief Administrative Law Judge for his approval pursuant to Minn. Stat. 14.15, subd. 3 (1992).
- 8. Any Findings which might properly be termed Conclusions and any Conclusions which might properly be termed Findings are hereby adopted as such.
- 9. A Finding or Conclusion of need and reasonableness in regard to any particular rule subsection does not preclude and should not discourage the Department from further modification of the proposed rules based upon an examination of the public comments, provided that no substantial change is made from the proposed rules as originally published, and provided that the rule finally adopted is based upon facts appearing in this rule hearing

record.

Based upon the foregoing Conclusions, the Administrative Law Judge $\ensuremath{\mathsf{makes}}$

the following:

RECOMMENDATION

IT IS HEREBY RECOMMENDED that the proposed rules be adopted except where $% \left(1\right) =\left(1\right) +\left(1\right) +\left$

specifically otherwise noted above.

Dated this 4th day of October, 1993.

BARBARA L. NEILSON Administrative Law Judge

Reported: Transcript prepared by Angela D. Sauro

Court Reporter

Kirby A. Kennedy & Associates

(Independent Contractor, Independent Medical Examination $\,$

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